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 United States
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 Foreign
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Service

(copy 2)

Horticultural Products Review

Circular Series

FHORT 8-89

August 1989

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EXPORT SUMMARY

U.S. exports of horticultural products of offshore destinations (destinations other than Canada*) were \$252 million in May, 3 percent above April and 4 percent greater than the level recorded in May a year earlier. Export movement of fruit juice, hops, and vegetables and products was particularly strong in May. Orange and grape juices were the main products driving the increase in fruit juice exports. Shipments to East Asia accounted for 64 percent of all fruit juice exports, with the bulk going to Japan. Juice exports to Korea increased 18 times over May 1988, to \$2.1 million. As with fruit juices, vegetable export growth was primarily in East Asia, with Japan leading. Exports to Korea jumped dramatically as illustrated by frozen vegetable shipments going from nothing in May 1988, to \$270,000 in May 1989. Vegetables and products that showed excellent movement include lettuce, frozen potatoes, and frozen sweet corn. Most hop exports went to Mexico, Brazil, and Nigeria. Tree nut exports, on the other hand, dropped almost 20 percent in May, to \$38 million. Almonds accounted for the bulk of the decrease. The USSR, which imported over \$6 million U.S. almonds in May 1988, imported nothing in May 1989. Overall offshore exports for the first 8 months of 1989 are 7 percent greater than the same time period in 1988.

(*Canada is excluded because U.S. export data to Canadian destinations are not accurate. Many export shipments to Canada are not counted.)

For further information on items in this circular, contact the Horticultural and Tropical Products Division, (202) 447-6590. All measures not otherwise noted are metric. One kilogram (kg) = 2.2046 lbs., 1 metric ton = 2,204.62 lbs., 1 liter = 0.2642 gallon, 1 hectoliter = 26.42 gallons, 1 hectare (ha) = 2.471 acres.

Approved by the World Agricultural Outlook Board - USDA

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD EXC. CANADA, OCTOBER-SEPTEMBER YEAR
MAY 89

NAME		QUANTITY				VALUE (000 DOLLARS)					
GROUP	COMMODITY	CURR MO LAST YR	CURR MO CURR YR	YR TDATE LAST YR	YR TDATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR, FRUIT CITRUS	MT										
	LEMONS	11,286	10,131	88,729	88,361	133,414	7,485	6,966	54,918	57,067	94,114
	ORANGES, INCL TMPL	42,001	41,121	153,184	177,623	238,527	24,979	24,130	88,249	102,060	138,159
	GRAPEFRUIT	56,892	60,569	369,854	403,273	425,255	26,585	29,112	180,756	194,647	208,013
	OTHER CITRUS	1,630	1,097	10,096	14,715	14,512	1,559	909	7,842	8,925	11,918
	Subtotal:-----	111,811	112,919	621,864	683,973	811,709	60,610	61,120	331,767	362,699	452,205
FR, FRT, NON-CIT	MT										
	GRAPES	488	811	23,236	43,629	44,009	703	1,335	27,377	43,472	52,961
	STRAWBERRIES	250	358	1,285	2,216	4,078	545	710	4,468	7,178	15,232
	CHERRIES SWT & TRT	5,656	4,006	6,116	4,607	19,936	14,917	16,656	15,485	17,328	51,303
	KIWI FRUIT	68	63	9,127	5,162	9,189	171	112	16,543	8,102	16,612
	MELONS	413	313	5,883	3,454	24,689	290	201	3,931	2,276	13,633
	PAPAYA	791	968	5,806	6,655	9,073	716	867	5,192	6,191	8,391
	PEARS	1,198	2,136	22,243	30,667	23,274	92	924	9,117	13,594	9,709
	AVOCADOS	1,450	605	9,909	4,448	11,924	2,175	736	14,014	5,599	16,927
	PEACHES & NCTRNS	482	736	1,833	2,541	9,799	433	501	1,782	1,737	8,051
	APPLES	17,053	8,852	221,050	177,327	249,640	7,499	4,630	93,144	88,736	107,518
	OTHER NON-CITRUS	1,754	1,891	8,813	11,101	37,258	2,411	2,536	11,198	14,437	45,331
	Subtotal:-----	28,608	20,744	315,305	291,812	442,874	29,956	29,213	202,256	208,656	345,671
CND/PRP FRUIT	MT										
	CHERRIES TRT CND	367	316	2,003	2,126	3,391	521	583	2,819	3,244	4,803
	FRUIT MIXTURES	1,622	1,164	12,648	13,366	17,497	1,691	1,336	13,239	14,304	18,367
	PEACHES CANNED	2,234	1,073	12,957	11,439	17,298	1,921	901	11,660	10,921	15,506
	MARACHINO CHRY	201	227	1,323	1,388	2,254	305	409	2,473	2,966	4,166
	PINEAPPLE CANNED	1,262	1,370	1,166	4,368	5,241	254	337	2,856	4,072	4,877
	FRT PRP/PRES	1,358	1,970	13,645	19,804	20,523	1,744	2,247	15,107	20,840	22,671
	OTHER CANNED FR	1,067	1,419	6,726	8,742	10,020	1,062	1,745	8,652	10,692	13,753
	Subtotal:-----	7,115	6,504	52,471	61,438	76,457	7,501	7,562	56,809	67,041	84,146
DRIED FRUIT	MT										
	RAISINS, DRIED	5,943	6,638	58,215	59,161	91,946	8,938	9,706	84,656	88,301	136,950
	PRUNES, DRIED	3,904	3,784	40,768	38,495	55,935	6,437	6,280	65,096	60,985	89,595
	OTHER DRIED FRUIT	554	1,013	5,695	7,610	7,380	1,281	1,531	11,824	14,449	15,422
	Subtotal:-----	10,402	11,437	104,679	105,267	155,262	16,657	17,518	161,577	163,737	241,968
FROZEN FRUIT	MT										
	STRAWBERRIES, FZN	271	368	2,938	3,500	6,979	296	391	3,531	3,840	8,126
	BLUEBERRIES, FZN	217	18	4,024	3,986	7,263	129	13	2,808	2,317	4,903
	OTHER FZN FRUIT	432	748	5,333	3,593	7,713	465	993	6,552	4,868	9,412
	Subtotal:-----	920	1,135	12,296	11,080	21,956	892	1,397	12,892	11,027	22,443
FRT&VEG JUICE (SSE)	KL										
	ORANGE JUICE CNC	16,159	23,086	81,842	88,398	142,676	6,541	10,543	34,544	43,437	60,049
	GRAPEFRUIT JU CNC	13,782	4,674	38,033	24,888	67,550	6,574	2,924	18,051	15,028	31,417
	ORANGE JU NT CNC	3,498	6,714	17,530	23,137	26,968	1,750	3,449	7,666	12,200	11,798
	OTHER JUICES	21,363	20,556	109,876	127,607	189,230	9,169	12,667	49,640	66,774	84,660
	Subtotal:-----	54,804	55,031	247,283	264,031	426,425	24,036	29,585	109,904	137,440	187,926
VEGETABLES FR	MT										
	TOMATOES, FR, CH.	118	441	1,363	2,377	4,229	64	225	934	1,979	2,672
	ONIONS, FR	669	785	37,569	40,505	63,475	222	267	9,943	11,352	16,749
	LETTUCE, FR, CH.	1,835	3,502	8,414	11,150	21,339	854	1,517	4,440	5,908	9,893
	ASPARAGUS, FR, CHL	717	994	8,372	8,723	8,691	1,971	2,145	25,133	25,492	26,025
	OTHER VEG, FR.	5,976	5,942	43,392	52,235	67,995	4,094	4,918	31,776	42,003	48,391
	Subtotal:-----	9,318	11,665	99,111	114,992	165,732	7,206	9,074	72,228	86,735	103,732
VEGETABLES CANNED	MT										
	CATSUP & CHILI SA	1,004	650	7,530	7,238	10,845	902	559	6,139	5,590	8,856
	TOMATO PASTE	152	210	1,874	1,556	3,540	157	203	1,966	1,671	3,665
	SWEET CORN CANNED	11,496	4,804	71,195	69,194	107,892	8,900	4,061	53,042	56,611	81,204
	TOMATO SAUCE	360	1,597	1,963	10,183	4,303	264	1,407	1,525	9,217	3,822
	OTHER CANNED VEG.	2,702	6,746	22,542	50,950	33,604	2,720	9,180	22,916	62,155	34,675
	Subtotal:-----	15,715	14,010	105,106	139,123	160,188	12,945	15,412	85,590	135,247	132,224
VEGETABLES FZN	MT										
	OTHER POT. FZN	1,319	1,502	10,397	11,856	16,022	1,008	1,501	7,735	10,264	11,886
	FZN SWT CORN	4,373	3,999	32,427	37,190	47,242	3,166	3,089	23,768	27,615	34,805
	F FRY FZN	10,820	11,659	74,362	94,909	114,421	7,108	7,714	48,801	62,325	77,365
	OTHER FZN VEG	5,237	4,560	35,588	33,213	51,713	3,623	4,980	25,423	29,992	38,673
	Subtotal:-----	21,751	21,721	152,775	177,168	229,399	14,906	17,285	105,729	130,198	162,732
DEHYD VEGETABLES	MT										
	GARLIC DEHY	268	360	1,828	2,963	2,681	543	691	3,595	5,903	5,222
	POTATO DEHYD	2,748	1,452	17,136	15,171	27,263	1,743	1,481	11,960	12,383	18,737
	ONIONS DEHY	1,227	1,336	12,903	13,238	18,124	2,426	2,707	21,465	22,805	29,878
	OTHER DEHY VEG.	1,898	2,199	9,878	12,021	15,791	1,887	1,783	13,398	15,710	21,939
	Subtotal:-----	6,142	5,348	41,747	43,395	63,861	6,600	6,663	50,420	56,802	75,778
TREE NUTS	MT										
	ALMONDS, UNSHLD	459	642	4,149	10,048	7,539	1,053	1,754	9,367	22,536	16,110
	ALMOND SH/PRP	12,480	9,105	112,203	102,554	179,021	41,137	29,815	365,669	319,624	573,694
	WALNUTS, UNSHLD	375	225	45,237	42,803	47,394	706	383	82,331	67,977	86,135
	PISTACHIO, UNSHLD	144	383	5,254	2,973	1,650	488	1,152	4,269	10,656	5,743
	WALNUTS, SHLD	396	548	5,236	8,120	7,137	1,244	1,604	16,195	21,203	21,356
	OTHER NUTS	659	1,117	10,722	10,093	17,212	4,695	2,775	33,290	29,491	44,565
	Subtotal:-----	14,516	12,022	178,804	176,593	259,957	47,326	37,485	511,123	471,489	747,607
NURSERY PRODUCTS	NONE										
	CUT FLOWERS	0	0	0	0	0	642	631	3,813	3,440	6,389
	OTHER NURS, PROD.	0	0	0	0	0	3,340	3,745	33,129	34,339	46,641
	Subtotal:-----	0	0	0	0	0	3,983	4,376	36,943	37,779	53,030
HOPS & PRODUCTS	MT										
	HOPS, NSFP	77	171	1,310	1,155	1,717	391	1,441	4,466	6,569	6,038
	HOP PELLETS	318	1,612	2,314	2,461	3,099	1,055	6,362	7,069	9,894	10,684
	HOP EXTRACT	87	128	2,187	1,775	2,690	1,822	1,248	30,877	23,980	37,714
	Subtotal:-----	484	1,913	5,812	5,392	7,507	3,269	9,052	42,414	40,445	54,438
WINE	KL										
	GRAPE WINES	4,508	4,494	27,025	30,143	44,154	6,192	5,975	38,972	42,570	66,096
	OTHER WINE PRODUCT	340	298	2,622	4,479	4,459	706	253	3,439	2,970	5,391
	Subtotal:-----	4,848	4,793	29,647	34,622	48,614	6,898	6,228	42,412	45,541	71,487
Grand Total:							242,791	251,979	1,822,069	1,954,841	2,735,393

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD SUMMARY, OCTOBER-SEPTEMBER YEAR
MAY 89

NAME		QUANTITY				VALUE (000 DOLLARS)					
GROUP	& COMMODITY	CURR MO LAST YR	CURR MO CURR YR	YR TODATE LAST YR	YR TODATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRESH FRUIT	MT										
	MANGO	4,789	9,724	8,397	18,147	34,534	4,205	8,791	7,727	15,693	28,797
	PEAR	6,571	4,782	27,972	33,732	32,496	3,833	2,564	19,211	19,662	23,707
	APPLES	29,769	30,120	86,606	90,224	119,359	13,942	14,813	37,427	38,912	50,684
	AVOCADO	10	23	810	4,081	2,454	6	7	230	3,690	1,369
	KIWI FRUIT	6,528	1,390	6,720	2,076	14,469	10,234	2,172	10,428	3,204	21,346
	PEACH	694	167	42,303	45,013	42,582	2,622	125	28,255	30,103	28,466
	PINEAPPLE	7,305	8,793	55,889	61,316	80,257	2,498	3,454	18,261	25,731	28,089
	BANANA	243,268	270,386	1,964,731	1,908,201	2,888,311	67,116	75,971	516,049	531,337	767,724
	STRAWBERRY	2,243	1,639	15,052	15,826	17,462	1,549	717	16,414	18,337	17,736
	GRAPE	15,140	16,760	275,285	263,718	307,460	18,274	17,572	225,772	199,966	254,876
	CANTELOUPE	22,220	45,951	141,131	215,781	146,113	6,388	16,594	40,790	71,795	42,093
	RASPBERRY	17	26	1,144	1,627	11,627	65	83	3,750	3,638	18,252
	OTHER MELON	12,973	18,462	71,856	101,269	73,414	3,617	7,115	21,738	32,227	22,059
	OTHER FRUIT	57,189	64,107	288,328	343,588	374,254	11,727	10,935	88,582	91,102	123,931
	Subtotal:—	408,721	472,336	2,985,899	3,104,125	4,144,799	144,084	160,920	*****	*****	1,429,177
DRIED FRUIT	MT										
	RAISIN	171	669	6,024	6,146	8,802	140	663	5,478	5,642	8,092
	DATE	665	1,163	4,417	7,496	5,566	177	888	5,489	6,973	6,489
	DRD FIG & PASTE	111	280	6,669	4,566	7,282	109	324	7,469	6,115	8,353
	DRD APRICOT	175	271	2,732	5,847	3,998	521	625	7,327	12,581	10,449
	OTHER DRD FRUIT	1,138	1,246	5,068	11,811	3,380	1,502	1,747	6,893	12,657	14,041
	Subtotal:—	2,261	3,631	24,912	35,867	35,029	2,990	4,249	32,658	43,970	47,425
FROZEN FRUIT	MT										
	FZN STR	4,885	4,190	19,965	17,855	29,497	2,709	2,792	11,998	11,192	17,629
	FZN RASP	144	402	1,257	1,727	1,597	332	534	3,009	2,735	3,568
	OTHER FZN FRUIT	238	365	4,259	4,974	6,679	403	570	3,986	2,695	11,764
	Subtotal:—	5,268	4,958	25,482	24,557	37,774	3,445	3,997	21,994	20,623	32,961
CND/PRP FRUIT	MT										
	CANNED PEAR	1	1	77	566	420	1	3	64	341	265
	MIXED FRUIT	2,082	2,506	9,637	12,387	15,635	1,525	2,046	6,393	9,353	10,251
	CANNED PEACH	3,445	4,011	20,509	33,320	28,249	2,311	2,615	13,632	24,242	18,582
	CANNED PINEAP	19,856	28,069	150,680	186,096	233,383	12,432	16,097	99,495	110,293	148,057
	PRP/PRS FRUIT	5,360	13,556	37,063	82,068	58,816	4,978	20,683	34,841	114,970	55,669
	OTHER CND FRUIT	17,463	11,480	127,912	96,476	194,891	19,683	16,707	154,645	133,551	235,742
	Subtotal:—	48,209	59,626	345,881	414,915	531,398	40,932	58,154	309,072	392,752	468,569
FRT&VEG JUICE (SSE)	KL										
	GRAPE JU	2,544	2,356	17,990	38,025	35,348	594	614	4,918	9,081	8,924
	PINAP JU	26,248	29,094	159,182	151,858	223,433	5,234	5,336	31,485	28,994	43,910
	APPLEPEAR JU	54,098	83,500	385,968	665,125	629,350	13,968	17,178	88,961	140,833	145,179
	FCOJ	89,481	122,879	1,235,667	955,462	1,679,518	31,416	40,051	357,436	334,780	511,013
	OTHER FRUIT JU	6,771	58,718	31,116	269,389	94,798	5,550	21,255	42,923	105,228	60,000
	Subtotal:—	179,144	296,549	1,869,925	2,083,861	2,662,449	56,764	84,437	525,727	618,918	775,027
VEGETABLES FR	MT										
	POTATO, INCL SD	18,484	23,155	182,127	241,144	216,968	2,182	5,302	22,306	52,514	26,870
	BELL PEPPER	3,516	5,772	84,428	88,872	92,835	5,364	10,099	41,629	62,550	51,915
	SQUASH	4,197	4,227	59,093	71,363	61,833	1,551	1,086	31,235	33,149	32,038
	CARROT	1,595	4,010	45,636	42,178	58,947	449	902	8,849	9,776	13,174
	CHILI PEPPER	3,751	2,639	24,714	22,192	35,992	3,206	3,536	15,883	20,004	21,118
	CUCUMBER	3,002	4,284	208,286	184,982	213,902	1,367	2,097	46,114	75,310	48,996
	ASPARAGUS	24	41	11,591	11,368	14,720	16	23	16,514	14,702	19,479
	LETTUCE	48	22	16,321	23,396	17,584	29	33	11,057	8,201	11,539
	TOMATO	24,296	30,015	286,451	285,346	376,086	13,888	27,240	128,368	181,746	164,448
	GARLIC	3,356	1,955	11,207	7,578	17,580	1,863	1,406	6,742	6,753	11,229
	ONION	12,079	15,256	174,128	135,230	189,508	5,558	6,476	68,792	54,277	79,561
	BEAN	335	437	11,714	12,738	13,128	357	574	9,639	12,386	10,583
	EGGPLANT	1,241	539	18,178	17,196	18,332	719	285	9,180	8,538	9,270
	OTHER FRV VEG	11,158	17,444	163,951	184,762	229,254	5,887	11,765	71,008	93,174	97,126
	Subtotal:—	87,089	109,801	1,297,830	1,328,350	1,556,676	42,443	70,832	487,322	633,086	597,353
VEG CANNED/DEHYD	MT										
	CND ARTICHOKE	1,353	1,946	5,977	5,838	16,815	2,743	4,180	10,138	12,179	33,168
	TOM PASTE	7,124	20,800	31,058	77,868	42,332	4,638	20,340	19,489	70,678	26,499
	CND TOM	3,719	7,232	59,679	53,897	78,598	2,555	4,333	31,525	32,453	42,456
	CND PIMIENTO	522	534	6,052	6,093	8,300	715	587	7,788	7,917	10,461
	CND MSHROOMS	6,691	6,043	37,737	36,319	55,563	15,696	14,912	83,151	87,129	125,828
	TOM SAUCE	232	234	3,959	1,786	5,188	148	92	2,098	1,057	2,896
	DEHYD VEGETABLES	7,880	7,689	78,770	82,454	142,660	8,345	8,591	63,522	66,445	97,447
	OTHER CND VEG	15,345	15,355	127,893	138,548	183,246	13,252	12,437	116,378	117,139	165,844
	Subtotal:—	42,869	59,837	351,127	402,807	532,705	47,794	65,474	334,094	395,001	504,602
VEGETABLES FZN	MT										
	BROCCOLI FZN	7,239	0	55,434	17,440	80,603	3,913	0	31,570	10,930	47,064
	CAULIFLOR FZN	189	0	21,741	8,835	25,865	116	0	12,421	5,755	15,083
	OKRA FZN	764	0	3,489	671	6,075	449	0	2,010	412	3,481
	POTATO FZN	4,094	4,500	33,432	30,140	49,793	1,903	2,309	15,626	15,269	23,315
	OTHER VEG FZN	3,753	3,075	25,354	37,511	41,573	4,110	3,175	23,230	34,524	37,263
	Subtotal:—	16,040	7,576	139,451	94,599	203,912	10,493	5,485	84,858	66,892	126,208
TREE NUTS	MT										
	BRAZILS TOT	1,897	189	5,371	2,764	9,495	2,005	505	7,798	8,049	13,006
	PISTACHIOS TOT	164	66	1,348	343	1,772	547	239	4,541	1,345	6,007
	CASHEWS TOT	2,593	2,940	26,228	28,725	40,385	13,379	12,582	148,449	132,002	219,351
	FILBERTS TOT	429	366	1,453	3,609	1,821	1,567	976	5,716	10,399	7,094
	OTHER NUTS	3,716	5,382	59,029	48,784	83,488	3,587	6,082	61,836	57,134	89,243
	Subtotal:—	8,800	8,945	93,431	84,226	136,963	21,087	20,384	228,342	208,931	334,703
NURSERY PRODUCTS	NONE										
	ROSES	0	0	0	0	0	5,830	9,515	41,296	51,129	59,267
	CARNATIONS	0	0	0	0	0	4,907	9,850	46,812	53,279	62,968
	OTHER CUT FLRS	0	0	0	0	0	13,597	16,692	107,137	115,028	151,202
	OTH NURS PROD	0	0	0	0	0	9,618	3,377	87,441	69,110	145,193
	Subtotal:—	0	0	0	0	0	33,953	39,436	282,687	288,54	

UPDATE

Citrus and Products

--The forecast for orange production in the Brazilian State of Sao Paulo during the 1989 season has been increased to a record 265 million 90-pound boxes, 15 million boxes above the previous USDA forecast (see the June 1989 Horticultural Products Review, page 12) and 55 million above last season. The increase in the forecast is attributed to the continuation of favorable growing conditions. Harvesting now is under way, although the bulk of the orange crop will be picked in September-November given that most fruit this year will come from the second bloom. Processors in Sao Paulo are expected to utilize 230 million boxes, which should produce 865,000 tons of concentrated orange juice at 65 degree brix (298 million gallons at 42 degree brix). That would compare with 680,000 tons of concentrated orange juice produced last year. While total Brazilian exports of orange juice during the 1989/90 marketing year (July-June) will increase 15 percent to 785,000 tons, a significant buildup in juice inventory is projected. End-of-season juice stocks as of June 30, 1990, are forecast at 119,000 tons, three times greater than a year earlier.

Fresh Non-Citrus

--Australia's horticultural sector has yet to become a significant force in world markets, despite earlier promising growth, according to the Australian Horticultural Corporation (AHC). The AHC blames the major marketing bodies in Australia for failing to capitalize on expanded market opportunities, and for allowing aggressive new exporters such as New Zealand and Chile to displace Australia in traditional markets. Australian apple and pear exports have dropped from 8 million cartons in the early 1970's to less than 1 million in 1988. Over the same period, New Zealand's apple exports have grown from 3 million cartons to about 10 million. Industry analysts point to additional factors, such as bad weather and adverse currency movements, that recently have caused shortfalls in Australian export supplies.

Dried Fruit and Treenuts

--The European Community has set minimum grower prices (MGP) and processing subsidies (PS) for dried fruit for marketing 1989/90.

EUROPEAN COMMUNITY: MINIMUM GROWER PRICES AND PROCESSING SUBSIDIES
FOR RAISINS, FIGS, AND PRUNES, 1989/90
(ECU/100 kg net weight) 1/

ITEM		---EC-10---		---SPAIN---		---PORTUGAL---	
		1988/89	1989/90	1988/89	1989/90	1988/89	1989/90
RAISINS 2/	MGP	133.170	133.170	---	---	---	---
	PS	74.650	81.478	---	---	---	---
PRUNES 3/	MGP	158.673	158.673	137.511	142.802	---	---
	PS	60.789	54.963	41.791	40.715	---	---
DRIED FIGS 4/	MGP	67.650	67.650	67.650	67.650	67.650	67.650
	PS	26.510	22.995	22.510	22.995	22.510	22.995

1/ ECU = European Currency Unit. 2/ Standard No. 4. 3/ Basis 66 fruit per 500 grams. 4/ Standard C grade.

Other Processed Fruits

--An agreement between the United States and the European Community has been reached settling the dispute over canned fruit. The European Community has lowered the subsidy levels for canned peaches and pears for 1989/90 to a point where they are in compliance with the 1985 U.S.-EC Canned Fruit Agreement. (see page 19 for subsidy levels). The EC also passed legislation on July 28 limiting future subsidies on canned peaches and pears so that EC processors' cost for fruit is no less than the world trade-weighted price. The United States has now terminated the Section 301 investigation on canned fruit.

Vegetables

--U.S. frozen french fries entering Taiwan have been misclassified, resulting in a higher than necessary tariff. Representatives of the Oregon Potato Commission discovered that frozen french fries should enter Taiwan under Harmonized System (HS) code 200401010, at 20-percent duty, instead of the previously applied HS code 07101000, at 30-percent duty. Taiwan importers have been advised of the situation by the agricultural office of the American Institute in Taiwan.

--The EC has lowered its processor subsidy levels for tomato paste and canned whole peeled tomatoes for all countries except Spain and Portugal for the 1989/90 marketing year (see page 16). Minimum grower prices have been held to last year's levels. The subsidies decreased 30 percent for tomato paste, causing the net cost in dollars of tomatoes for tomato paste to increase 12 percent in Italy and 24 percent in Greece. In Italy, the net cost in dollars of tomatoes used in canned whole peeled tomatoes increased about 10 percent.

In Spain and Portugal, both the minimum grower price and the processor subsidy increased. The net cost of tomatoes for Spanish processors of tomato paste and whole peeled San Marzano went up 13 percent and 11 percent, respectively. Due to 21-percent devaluation of the Portuguese "green escudo" processors' costs of tomatoes in that country basically remained the same as last year.

CANADIAN IMPORTS OF U.S. HORTICULTURAL PRODUCTS

Canada's position as the premier market for U.S. horticultural exports was maintained in 1988. Canadian imports of U.S. horticultural products increased 10.9 percent from 1987 to reach a value of \$1.5 billion¹, 60 percent of total Canadian horticultural imports. From the U.S. perspective, the Canadian market was the destination for about 40 percent of all U.S. horticultural exports last year. Overall sales of U.S. products were favored by a significant weakening of the U.S. dollar against the Canadian dollar, resulting in relatively cheaper prices for U.S. goods in Canada.

While the total picture is clear, the status of individual commodities is difficult to examine because of Canada's adoption of the Harmonized Tariff system. The new tariff schedule regroups horticultural products into new categories, hampering comparisons of 1988 import statistics with those from earlier years.

U.S. export data to Canada continue to be plagued by undercounting. However, after having worsened steadily over the past several years, the data situation appears to have stabilized. In 1988, U.S. official export statistics showed total horticultural exports to Canada at \$745 million, reflecting only 51.4 percent of actual imports into Canada, as reported by the Canadian Government. While this level of accuracy is hardly impressive, it does show a modest improvement from the 50.1 percent accuracy of U.S. export data in 1987, and from the extreme low of 49 percent accuracy in 1986.

U.S. imports of Canadian horticultural products also increased in 1988, rising 10.4 percent to \$260 million (not including beer and ale). Fresh fruits and vegetables accounted for nearly half of these imports, by value. Potatoes were the major item in this category, followed by apples and blueberries. In addition to produce, Canadian beer remains a major U.S. import for the United States, with a value reaching \$161 million in 1988.

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1/ All dollar figures for Canadian imports in 1988 have been converted from Canadian dollars at a rate of US\$1 = Can\$1.2307.

CANADA: IMPORTS OF HORTICULTURAL PRODUCTS¹, 1986-1988
(Value in US\$ millions²)

ITEM	FROM WORLD			FROM U.S.			U.S. SHARE		
	1986	1987	1988	1986	1987	1988	1986	1987	1988
FRESH FRUIT	577	626	700	422	462	510	73%	74%	73%
FRESH VEGETABLES	436	502	536	401	463	492	92%	92%	92%
BANANAS & PLANTAINS	110	110	120	0	0	0			
SUBTOTAL	1,123	1,238	1,356	823	925	1,002	73%	75%	74%
PROCESSED FRUIT									
JUICE	172	203	247	81	90	135	47%	44%	55%
CANNED/OTHER P/P	98	105	114	23	28	24	23%	27%	21%
DRIED	55	63	67	26	30	32	47%	48%	48%
FROZEN	15	19	13	8	10	8	53%	53%	62%
SUBTOTAL	340	389	441	138	158	199	41%	41%	45%
PROCESSED VEGETABLES									
CANNED/OTHER	86	91	88	25	31	31	29%	34%	35%
DEHYDRATED	18	20	30	11	13	22	61%	65%	73%
FROZEN	14	16	24	11	13	17	79%	81%	71%
SUBTOTAL	118	127	142	47	57	70	40%	45%	49%
TREENUTS & COCONUT	109	112	99	67	67	54	61%	60%	55%
MISCELLANEOUS									
GRAPE WINE	188	212	205	7	12	15	4%	6%	7%
BEER ³	14	20	34	6	9	16	43%	45%	47%
HOPS, LUPULIN	9	8	8	8	6	4	89%	75%	50%
NURSERY PRODUCTS	92	106	127	59	68	83	64%	64%	65%
PEC/VIN/YEAST	10	11	12	5	6	5	50%	55%	42%
SUBTOTAL	314	358	386	85	101	123	27%	28%	32%
GRAND TOTAL	2,004	2,224	2,424	1,160	1,308	1,448	58%	59%	60%

¹/Several classifications of product may not be directly comparable between 1988 and earlier years. Due to Canada's adoption of the Harmonized System of Tariff classification, some categories of imports have been redefined. ²/ Values converted from Canadian dollars at rates of Can\$ 1.3897, 1.3257, and 1.2307 per U.S. dollar for 1986, 1987, 1988, respectively. ³/ Includes ale, beginning in 1988.

NOTE: Zero (0) indicates less than \$500,000.

SOURCE: Statistics Canada

CANADA: IMPORTS OF HORTICULTURAL PRODUCTS, 1988
 (Converted from Canadian Dollars: U.S.\$1=CAN\$1.2307)
 (Values in \$1,000 and quantity in metric tons except as noted)

COMMODITY	-----QUANTITY-----		-----VALUE-----		-QUANTITY- U.S. SHARE
	TOTAL	U.S.	TOTAL	U.S.	
FRUIT, FRESH					
APPLES, FRESH	110,865	81,598	66,106	44,864	74%
APRICOTS, FRESH	2,975	2,630	2,803	2,463	88%
RASPBERRIES, ETC., FRESH	1,481	1,340	2,402	2,165	90%
BLUEBERRIES, CRANS, ETC.	9,863	9,820	11,784	11,712	100%
CHERRIES, FRESH	5,926	5,608	11,105	10,506	95%
GRAPES, FRESH	158,369	118,228	163,426	113,372	75%
MELONS, FRESH	55,160	44,952	56,452	47,648	81%
PEACHES, NECTARINES, FRESH	43,145	37,566	45,091	39,001	87%
PEARS, QUINCES, FRESH	43,602	30,967	30,611	19,686	71%
PLUMS, SLOES, FRESH	25,646	22,624	27,906	24,387	88%
STRAWBERRIES, FRESH	32,042	30,940	38,292	36,695	97%
FRESH FRUIT, NES	16,039	9,255	22,046	11,715	58%
GRAPEFRUIT ¹	43,141	42,083	31,093	30,700	98%
LEMONS AND LIMES ¹	28,005	18,934	18,940	13,521	68%
ORANGES ¹	195,447	168,416	101,459	85,958	86%
MANDARINS, TANGERINES, ETC ¹	55,882	9,710	59,340	9,467	17%
CITRUS, NES ¹	2,382	1,273	3,455	1,741	53%
PINEAPPLES ¹	12,974	7,225	7,530	4,356	56%
SUBTOTAL:	842,944	643,169	699,842	509,956	76%
BANANAS AND PLANTAINS	229,730	-	120,399	-	0%
SUBTOTAL:	229,730	-	120,399	-	0%
FRUIT, PRESERVED/PREPARED					
APRICOTS, CANNED	2,026	206	1,762	255	10%
CITRUS FRUITS, CANNED	8,014	1,841	8,515	2,439	23%
FRUITS, NES, P/P	9,009	2,985	9,102	2,817	33%
JAMS, JELLIES, CANNED	11,395	3,422	13,508	4,416	30%
MARMALADES, CANNED	1,385	339	2,033	448	24%
MIXED FRUITS, NES, P/P	19,601	5,745	19,126	5,956	29%
OLIVES, P/P	7,740	837	10,184	1,634	11%
PEACHES, CANNED	26,412	3,005	19,868	2,957	11%
CHERRIES, P/P	767	351	754	423	46%
PEARS, CANNED	9,278	329	7,286	259	4%
PINEAPPLES, CANNED	31,640	3,063	22,015	2,309	10%
SUBTOTAL:	127,267	22,123	114,153	23,914	17%

COMMODITY	-----QUANTITY-----		-----VALUE-----		-QUANTITY- U.S. SHARE
	TOTAL	U.S.	TOTAL	U.S.	
<hr/>					
FRUIT, FROZEN					
STRAWBERRIES, FROZEN	6,536	1,650	5,532	1,519	25%
RASPBERRIES, ETC, FROZEN	551	313	804	401	57%
FRUIT, NES, FROZEN	6,310	5,953	6,811	6,288	94%
SUBTOTAL:	13,397	7,916	13,147	8,209	59%
FRUIT, DRIED					
APPLES, DRIED	803	586	2,172	1,596	73%
APRICOTS, DRIED	1,081	290	2,440	658	27%
PRUNES, DRIED	5,148	4,979	7,992	7,711	97%
RAISINS, DRIED	28,875	9,208	40,735	17,931	32%
DATES, FRESH OR DRIED ²	6,786	1,482	8,042	2,213	22%
FIGS, FRESH OR DRIED ²	3,033	1,576	4,454	2,290	52%
FRUIT, NES, DRIED	2,509	702	3,550	1,181	28%
SUBTOTAL:	47,432	18,237	67,212	31,983	38%
FRUIT JUICE					
APPLE JUICE	-	-	25,928	10,837	-
GRAPE JUICE	16,946	11,335	17,955	11,937	67%
GRAPEFRUIT JUICE	8,951	8,304	15,200	13,942	93%
ORANGE JUICE, FROZEN	80,601	38,987	148,483	72,336	48%
ORANGE JUICE, NOT FROZEN	7,504	5,981	8,930	6,074	80%
PINEAPPLE JUICE	9,442	3,036	8,109	2,385	32%
CITRUS JUICE, NES	3,304	2,192	4,046	2,811	66%
FRUIT OR VEG., NES, JUICE	8,934	6,397	12,489	8,997	72%
MIXED JUICES	4,592	4,081	5,762	5,163	89%
SUBTOTAL:	140,274	80,313	246,902	134,481	57%
VEGETABLES, PREPARED AND PRESERVED					
ASPARAGUS, CANNED	308	-	717	-	0%
BEANS, P/P	3,267	2,008	1,639	977	61%
CORN, CANNED	2,360	664	1,532	418	28%
MUSHROOMS, CANNED	17,085	299	23,905	757	2%
CUCUMBERS, P/P	4,492	3,410	3,188	2,239	76%
ONIONS, P/P	668	391	668	434	59%
PEAS, P/P	369	369	189	189	100%
POTATOES, CANNED	9,011	8,268	10,189	9,611	92%
SAUERKRAUT	1,697	719	803	370	42%
TOMATO JUICE, CANNED	1,015	1,014	410	410	100%
TOMATO, WHOLE/PARTS, P/P	28,161	5,100	15,444	3,388	18%
TOMATOES, NES, P/P	32,824	11,830	25,626	9,783	36%
KETCHUP AND TOMATO SAUCES	3,942	3,342	3,240	2,734	85%
SUBTOTAL:	105,199	37,414	87,550	31,310	36%

COMMODITY	-----QUANTITY-----		-----VALUE-----		-QUANTITY-
	TOTAL	U.S.	TOTAL	U.S.	U.S. SHARE

VEGETABLES, FRESH					
ARTICHOKE, FRESH	3,033	3,023	1,989	1,981	100%
ASPARAGUS, FRESH	9,069	8,469	14,789	13,791	93%
BEANS, FRESH	15,033	13,877	12,375	11,456	92%
BEETROOT, RADISHES, ETC	15,900	14,829	7,660	7,089	93%
CAULIFLOWER, FRESH	56,049	55,706	31,803	31,593	99%
BRUSSEL SPR., FRESH	4,414	4,246	2,961	2,858	96%
CABBAGE, BROCC, BRASSICAS	75,816	74,430	38,297	37,495	98%
CARROTS AND TURNIPS, FRESH	62,476	62,184	17,440	17,330	100%
CELERY, FRESH	86,536	86,488	30,639	30,622	100%
CHICORY, FRESH	4,403	3,377	3,331	2,392	77%
CUCUMBERS, FRESH	53,988	36,378	20,003	12,467	67%
EGGPLANT, FRESH	8,263	6,446	3,945	3,098	78%
GARLIC, FRESH	3,602	3,601	3,779	3,216	100%
LETTUCE, FRESH	174,250	173,154	103,558	102,766	99%
MUSHROOMS, FRESH	3,408	3,366	6,455	6,367	99%
ONIONS, FRESH	90,391	81,525	31,606	27,752	90%
PEAS, GREEN, FRESH	3,490	2,936	4,430	3,675	84%
PEPPERS, FRESH	52,743	41,643	36,283	27,551	79%
POTATOES, NES, FRESH	174,367	174,356	31,707	31,704	100%
POTATOES, SEED, FRESH	11,768	11,768	1,732	1,732	100%
POTATOES, SWEET, FRESH	8,351	6,657	3,987	3,077	80%
SPINACH, FRESH	13,231	13,067	6,565	6,466	99%
TOMATOES, FRESH	123,658	110,140	89,634	79,394	89%
LEGUMINOUS VEGS., NES, FRESH	1,202	589	868	395	49%
VEGETABLES NES, FRESH	49,031	42,659	30,555	25,704	87%
SUBTOTAL:	1,104,472	1,034,914	536,391	491,970	94%
VEGETABLES DRIED					
POTATOES, DRIED	1,297	1,236	2,013	1,908	95%
POTATOES, FLOUR AND MEAL	156	156	112	112	100%
POTATOES, FLAKES	240	225	318	301	94%
ONIONS, DRIED	5,105	4,955	7,695	7,471	97%
VEGETABLES, NES, DRIED	7,486	4,770	20,070	12,359	64%
SUBTOTAL:	14,284	11,342	30,208	22,151	79%
VEGETABLES FROZEN					
BEANS, FROZEN	2,289	1,770	1,852	1,404	77%
PEAS, FROZEN	3,370	1,489	2,508	1,217	44%
POTATO, FROZEN	1,549	1,545	1,297	1,294	100%
POTATOES, PREPARED, FROZEN	3,597	3,499	2,907	2,806	97%
SPINACH, FROZEN	1,920	1,891	1,379	1,349	98%
CORN, FROZEN	745	745	527	527	100%
VEGETABLES NES, FROZEN	16,922	11,804	13,139	8,827	70%
SUBTOTAL:	30,392	22,743	23,609	17,423	75%

COMMODITY	-----QUANTITY-----		-----VALUE-----		-QUANTITY- U.S. SHARE
	TOTAL	U.S.	TOTAL	U.S.	

TREE NUTS AND COCONUT					
ALMONDS, INSHELL	1,234	1,220	2,106	2,061	99%
FILBERTS, INSHELL	1,303	1,271	1,955	1,897	98%
WALNUTS, INSHELL	2,534	2,534	3,380	3,380	100%
ALMONDS, SHELLED	6,158	6,133	19,348	19,283	100%
FILBERTS, SHELLED	1,119	141	3,576	425	13%
WALNUTS, SHELLED	5,107	1,758	13,181	4,764	34%
COCONUT	8,735	1,006	7,423	1,140	12%
BRAZIL NUTS	958	449	2,117	989	47%
CASHEWS	3,299	580	15,834	2,275	18%
CHESTNUTS	1,327	-	2,573	-	0%
PISTACHIOS	1,576	731	5,377	1,983	46%
NUTS, NES	14,892	9,708	22,200	16,201	65%
SUBTOTAL:	48,242	25,531	99,071	54,398	53%
NURSERY PRODUCTS					
BULBS AND TUBERS, DORMANT	-	-	14,342	2,061	-
BULBS AND TUBERS, IN GROWTH	-	-	1,146	530	-
CUT FLOWERS, FRESH	-	-	33,492	11,141	-
CUT FLOWERS, OTHER THAN FRESH	-	-	1,428	816	-
TREES, SHRUBS, BUSHES	-	-	6,066	5,221	-
ROSES, GRAFTED OR NOT ³	2,454	1,967	5,593	4,607	80%
RHODODENDRONS/AZALEAS	-	-	4,306	4,163	-
PLANTS, LIVE, NES	-	-	45,159	40,030	-
NURSERY PRODUCTS, NES	-	-	15,681	14,377	-
SUBTOTAL:	-	-	127,211	82,945	-
ALCOHOLIC BEVERAGES (1,000 LITERS)					
BEER	54,809	33,116	33,576	16,443	60%
VERMOUTH AND FLAVORED WINES	7	-	10	-	0%
SPARKLING WINES	6,874	289	23,201	542	4%
OTHER GRAPE WINES	129,118	16,882	181,942	14,798	13%
SUBTOTAL:	190,808	50,287	238,729	31,783	26%
MISCELLANEOUS					
HOPS, LUPULIN	1,474	812	8,495	3,996	55%
PECTIN,	421	100	2,952	409	24%
VINEGAR, OTHER	3,927	2,459	2,076	1,129	63%
YEAST, OTHER	3,828	2,510	6,728	3,955	66%
SUBTOTAL:	9,650	5,881	20,251	9,489	61%
GRAND TOTAL:	2,904,091	1,959,870	2,424,675	1,450,013	67%

1/ Both fresh and dried. Dried categories are negligible. 2/ Trade in fresh dates and figs is negligible. 3/ 1,000 of units. SOURCE: Statistics Canada

THE MEXICAN MARKET FOR U.S. FRUITS AND VEGETABLES

Introduction: Talk of exporting fresh produce from the United States to Mexico typically evokes a skeptical response. On the surface, such disregard for the Mexican market seems justified. Mexico's foreign debt is immense and its foreign capital reserves are thin. The buying power of Mexican consumers has plummeted in the 1980's due to the collapse of oil prices in 1982, subsequent peso devaluations, and near hyper inflation. Finally, everyone knows the United States imports much more fresh fruits and vegetables from Mexico than it exports there. In 1988, imports of fresh fruit and vegetables from Mexico were valued at \$609 million, while exports to Mexico reached \$13.5 million. From an aggregate point of view then, Mexico does not seem of interest to U.S. exporters of fresh produce.

However, Mexico is an excellent market for certain fresh fruits and vegetables. In fiscal year 1988 (October 1987 - September 1988), Mexico was the twelfth most important foreign market for U.S. fresh produce exports, ranking just behind West Germany and Malaysia. Produce exports to Mexico have been climbing at an average annual rate of 19 percent since 1985. For the first 8 months of fiscal year 1989, exports were up 148 percent from the same period in 1988.

The Mexican Economy: A major factor in increasing demand for U.S. products in Mexico is the improved performance of the Mexican economy since the first anti-inflation pact was negotiated in December 1987. The recently announced extension of the anti-inflation pact between the Mexican government, industry, and labor pledges to keep many prices fixed until March 1990. This action should hold inflation to less than 20 percent in 1989. The peso-dollar exchange rate also has remained relatively stable since December 1987, rising from 2,270 pesos to the dollar then to 2,514 in July 1989. These factors improve the buying power of Mexican consumers and make imports more affordable.

The Mexican Market: Any effort to develop the Mexican market for U.S. horticultural products should be concentrated in Mexico City. The Mexico City metropolitan area has a population of close to 20 million. Most of the purchasing power in Mexico is centered there. Over 50 percent of the horticultural products marketed commercially in Mexico are consumed in Mexico City. Products imported from the United States include most types of deciduous and stone fruits (apples, pears, peaches and nectarines, apricots, plums, and persimmons), some vegetables (onions, potatoes, and celery), and occasionally citrus fruit (oranges and lemons). Mexican demand for imported produce depends on domestic scarcity, import price, and quality.

Promotional efforts should concentrate on the major supermarkets and the largest brokers in the largest terminal market in Mexico City--the Central de Abastos. There are several large supermarket chains in Mexico. Each of these chains has a produce distribution center in Mexico City, and some have distribution centers in other large Mexican cities (Guadalajara and Monterrey). Some supermarket chains are large enough to bypass the terminal market altogether and import directly from the United States. However, most imported fresh produce goes straight to the Central de Abastos.

U.S. EXPORTS OF FRESH FRUITS AND VEGETABLES TO MEXICO
(YEARS ENDING IN SEPTEMBER)

Item	:	Metric Tons											
	:	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988:	1988*	1989*
FRESH FRUIT & MELONS	:	13,514	17,357	29,917	16,069	4,765	6,022	11,061	6,469	10,325	18,966:	9,162	20,343
Citrus	:	1,120	2,284	4,952	1,316	765	839	4,871	1,150	1,026	3,719:	972	1,558
Apples	:	4,806	8,194	9,853	4,055	1,237	1,351	1,826	1,799	2,605	7,145:	4,112	4,898
Grapes	:	366	488	1,155	1,407	177	623	1,213	899	1,098	833:	652	1,313
Peaches-Nectarines:	:	781	1,237	4,948	3,220	573	628	473	267	2,876	2,984:	282	1,635
Pears	:	2,305	2,533	3,909	3,460	1,036	1,408	1,921	1,926	2,043	3,012:	2,613	9,234
Other	:	4,136	2,621	5,100	2,611	977	1,173	757	428	677	1,273:	531	1,705
FRESH VEGETABLES	:	16,011	16,343	26,287	21,886	4,677	9,129	7,482	11,877	11,891	11,224:	5,643	10,674
Celery	:	478	448	1,033	1,151	542	1,227	890	971	402	1,144:	576	1,224
Onions	:	1,370	1,496	1,187	5,298	963	813	792	1,768	1,503	2,962:	1,598	1,315
Potatoes, table	:	4,379	2,616	9,743	5,579	1,244	4,371	2,003	3,097	1,383	1,968:	607	2,334
Other	:	9,784	11,783	14,324	9,858	1,928	2,718	3,797	6,041	8,603	5,150:	2,862	5,801
	:												
	:												
TOTAL	:	29,525	33,700	56,204	37,955	9,442	15,151	18,543	18,346	22,216	30,190:	14,805	31,017

SOURCE: Department of Commerce, Bureau of Census

* October-May.

U.S. EXPORTS OF ~~FRESH~~ FRUITS AND VEGETABLES TO MEXICO
(YEARS ENDING IN SEPTEMBER)

Item	:	\$1,000											
		1979	1980	1981	1982	1983	1984	1985	1986	1987	1988:	1988*	1989*
FRESH FRUIT & MELONS	:	6,332	8,010	13,065	8,113	1,952	3,219	4,405	3,216	4,411	7,539:	3,628	9,403
Citrus	:	283	667	1,451	348	136	268	916	267	351	1,222:	245	615
Apples	:	2,102	3,405	4,312	2,183	583	652	922	876	1,026	2,644:	1,496	2,435
Grapes	:	194	377	880	953	126	513	746	629	559	542:	437	803
Peaches-Nectarines:	:	354	700	1,721	1,083	321	383	314	184	1,327	1,273:	153	917
Pears	:	1,062	1,171	1,775	1,989	481	712	1,032	1,060	819	1,067:	901	3,711
Other	:	2,337	1,690	2,917	1,557	305	691	475	200	329	791:	396	922
	:												
FRESH VEGETABLES	:	3,840	5,069	9,558	7,031	1,185	2,067	2,638	4,554	5,404	3,621:	1,913	4,350
Celery	:	226	171	459	522	199	468	349	363	153	464:	233	477
Onions	:	291	298	241	1,433	210	171	171	397	316	599:	368	291
Potatoes, table	:	507	438	2,195	1,216	184	577	218	533	391	445:	13	705
Other	:	2,816	4,162	6,663	3,860	592	951	1,900	3,261	4,544	2,113:	1,299	2,877
	:												
	:												
TOTAL	:	10,172	13,079	22,623	15,144	3,137	5,286	7,043	7,770	9,815	11,160:	5,541	13,753

SOURCE: Department of Commerce, Bureau of Census

* October-May.

The produce distribution network in Mexico City is notably different from that in the United States in that there are a large number of intermediaries involved. A product may pass through as many as 10 brokers when going from grower to final consumer (in the United States less than five middlemen are usually involved). Imported produce can go through a number of marketing chains; the most important link in all of which is the broker (usually located in the Central de Abastos) who buys the original trailer load of 20 short tons of product. From his refrigerated warehouse at the Central de Abastos, this broker will then distribute the product to other brokers in the same spot, supermarket distribution centers, buyers in other terminal markets in Mexico City and other Mexican cities, and local distributors.

The Mexican produce distribution system is different from the U.S. system, too, in that a large percentage of the commercially marketed produce sold in the entire country goes through the Central de Abastos in Mexico City. This is due to the lucrative and huge Mexico City market and to the lack of a national system of grading and standards in Mexico. The grades and standards of the Agricultural Marketing Service, USDA, are, for the most part, recognized by Mexican buyers. However, the intricacies of the system can be confusing. For example, Mexican buyers have been confused by the USDA grades 'Fancy' and 'Extra Fancy.' A Mexican buyer has the right of refusal if the load he is buying does not meet the agreed-upon specifications upon arrival.

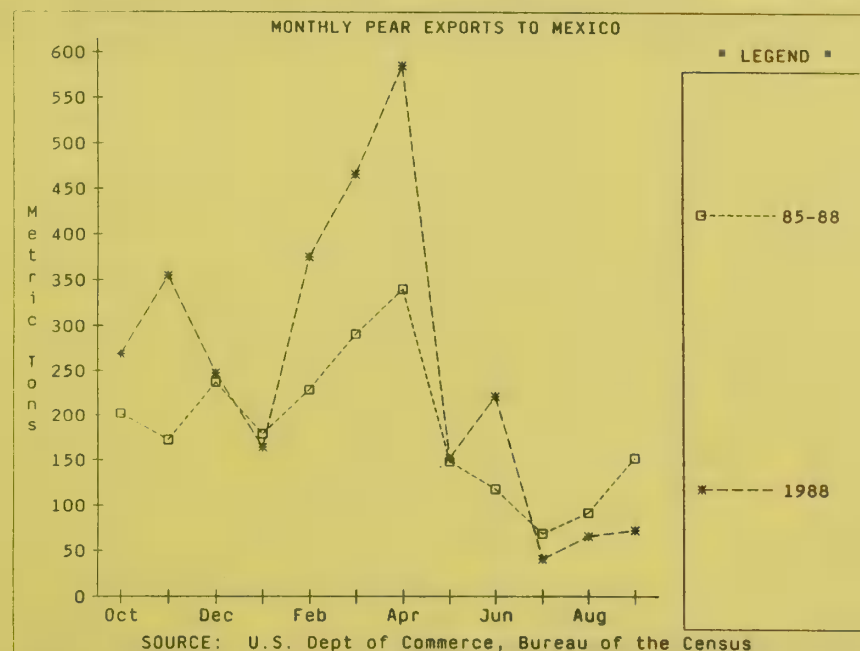
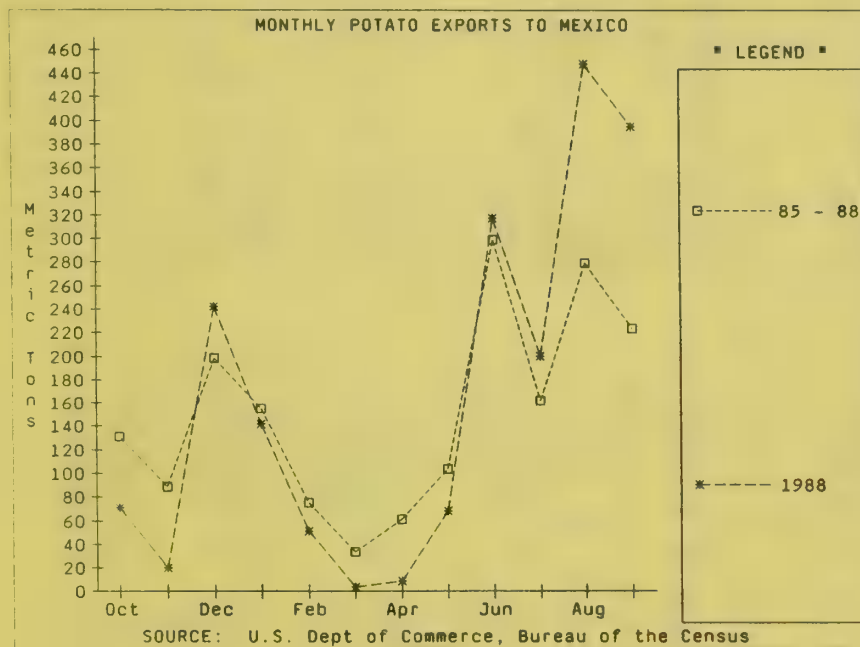
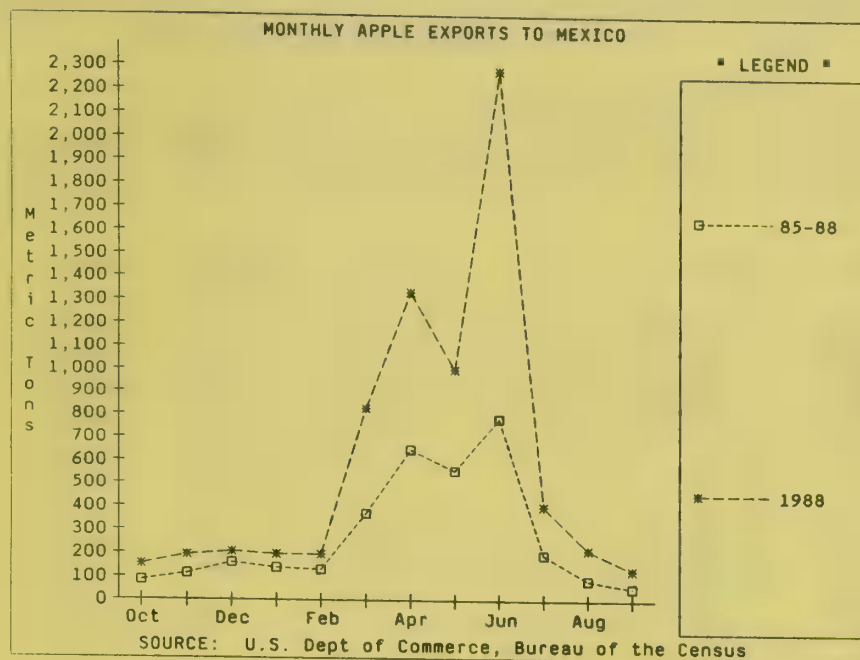
Seasonal Trends: Fresh deciduous fruit is seasonally scarce on the Mexico City market. There is no controlled-atmosphere storage in Mexico, so U.S. apples find their best market after Mexican apples have been consumed. Over 82 percent of U.S. apple shipments to Mexico in fiscal year 1988 were in the March-to-July period. Few domestic pears are available in Mexico, so U.S. pears enjoy a good market almost year round, with April being the peak month. The biggest limiting factor to expanding the market for apples and pears is the Mexican requirement of an import permit for these products. In March, the Government of Mexico extended the import permit requirement for apples through September 1989. At the same time, no new permits are being issued. Expectations are that the permit system will be abandoned this fall.

Stone fruit is exported to Mexico during the summer months, when the fruit is available in the United States. Most U.S. grapes enter Mexico in December. It should be noted that U.S. export figures show plum, peach, and grape shipments to Mexico in the spring when no U.S.-grown fruit is available. These are re-exports of Chilean-grown fruit. No fresh produce can enter Mexico directly from Chile due to the absence of Mexican plant protection and quarantine inspection in Chile. However, re-exports from the United States are allowed because USDA inspects Chilean produce bound for the United States.

Citrus exports to Mexico are variable. Oranges tend to go in July and August when 73 percent of 1988 shipments to Mexico occurred. Lemon exports are sporadic and dependent on Mexican supply.

U.S. onion shipments to Mexico come during late summer and fall. Potato exports peak in December and then again in June and August. Celery is shipped year round, with peak months varying from year to year.

Bruce J. Zanin (202) 382-8899.



EUROPEAN COMMUNITY: MINIMUM GROWER PRICES & PROCESSING SUBSIDIES FOR CANNED TOMATO PRODUCTS
(STATED CURRENCY UNIT PER METRIC TON)

CROP YEAR	MINIMUM GROWER PRICE	PROCESSING SUBSIDY		NET COST OF FRUIT	EXCHANGE RATE	NET COST OF FRUIT	EXCHANGE RATE	NET COST OF FRUIT
		NET	RAW WT EQUIV					
TOMATO PASTE								
ITALY	ECU	ECU	ECU	ECU	LIRA/ECU	LIRA	LIRA/\$	DOLLARS
85/86	97.20	234.00	37.44	59.76	1,482	88,564	1,805	49.07
86/87	92.34	282.58	45.21	47.13	1,554	73,236	1,396	52.46
87/88	89.11	297.27	47.56	41.55	1,629	67,680	1,315	51.47
88/89	89.11	326.98	52.32	36.79	1,629	59,936	1,373	43.65
89/90	89.11	317.22	50.76	38.35	1,690	64,820	1,357	47.77
GREECE	ECU	ECU	ECU	ECU	DRACH/ECU	DRACHMA	DRA/\$	DOLLARS
85/86	86.10	170.57	27.29	58.81	102	6,019	128	46.85
86/87	87.07	259.81	41.57	45.50	117	5,309	135	39.27
87/88	89.11	297.27	47.56	41.55	128	5,318	138	38.54
88/89	89.11	326.98	52.32	36.79	149	5,482	148	37.04
89/90	89.11	317.22	50.76	38.35	179	6,881	154	44.68
SPAIN	ECU	ECU	ECU	ECU	PTA/ECU	PESETA	PTA/\$	DOLLARS
86/87	53.58	157.31	25.17	28.41	145.77	4,141	136	30.52
87/88	57.94	172.20	27.55	30.39	154.00	4,680	121	38.68
88/89	64.17	179.63	28.74	35.43	154.00	5,456	123	44.35
89/90	70.41	207.10	33.14	37.27	154.00	5,740	115	49.91
PORTUGAL	ECU	ECU	ECU	ECU	ESC/ECU	ESCUDO	ESC/\$	DOLLARS
86/87	58.14	184.28	29.48	28.66	151.81	4,350	141	30.88
87/88	61.61	194.41	31.11	30.50	171.73	5,238	141	37.18
88/89	67.11	196.84	31.49	35.62	188.01	6,696	146	45.75
89/90	72.61	220.11	35.22	37.39	192.00	7,179	154	46.62
WHOLE PEELED SAN MARZANO								
ITALY	ECU	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
85/86	162.60	103.60	77.70	84.90	1,482	125,818	1,805	69.71
86/87	154.47	103.60	77.70	76.77	1,554	119,297	1,396	85.45
87/88	147.52	115.84	86.88	60.64	1,629	98,783	1,315	75.12
88/89	147.52	116.72	87.54	59.98	1,629	97,707	1,373	71.16
89/90	147.52	114.44	85.83	61.69	1,690	104,256	1,357	76.83
SPAIN	ECU	ECU	ECU	ECU	PTA/ECU	PESETA	PTA/\$	DOLLARS
86/87	79.39	39.17	29.38	50.01	145.77	7,290	136	53.72
87/88	87.86	35.66	26.75	61.12	154.00	9,412	121	77.78
88/89	99.72	52.58	39.44	60.29	154.00	9,284	124	74.87
89/90	111.57	66.33	49.75	61.82	154.00	9,521	115	82.79

EUROPEAN COMMUNITY: MINIMUM GROWER PRICES & PROCESSING SUBSIDIES FOR CANNED TOMATO PRODUCTS
(STATED CURRENCY UNIT PER METRIC TON)

CROP YEAR	MINIMUM GROWER PRICE	PROCESSING SUBSIDY		NET COST OF FRUIT	EXCHANGE RATE	NET COST OF FRUIT	EXCHANGE RATE	NET COST OF FRUIT
		NET	RAW WT EQUIV					
WHOLE PEELED ROMA & SIMILAR								
ITALY	ECU	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
85/86	123.80	76.06	57.05	66.76	1,482	98,931	1,805	54.81
86/87	117.61	64.87	48.65	68.96	1,554	107,160	1,396	76.76
87/88	113.49	82.27	61.70	51.79	1,629	84,362	1,315	64.15
88/89	113.49	83.16	62.37	51.12	1,629	83,274	1,373	60.65
89/90	113.49	80.71	60.53	52.96	1,690	89,498	1,357	65.95
SPAIN	ECU	ECU	ECU	ECU	PTA/ECU	PESETA	PTA/\$	DOLLARS
86/87	74.13	41.19	30.89	43.24	145.77	6,303	136	46.45
87/88	78.53	32.62	24.47	54.07	145.77	7,881	121	65.13
88/89	85.52	43.44	32.58	52.94	154.00	8,153	123	66.28
89/90	92.51	50.92	38.19	54.32	154.00	8,365	115	72.73
PORTUGAL	ECU	ECU	ECU	ECU	ESC/ECU	ESCUDO	ESC/\$	DOLLARS
86/87	61.75	23.61	17.71	44.04	151.81	6,686	141	47.46
87/88	68.57	18.48	13.86	54.71	171.73	9,395	141	66.69
88/89	77.55	32.12	24.09	53.46	188.01	10,051	146	68.67
89/90	86.54	42.44	31.83	54.71	192.00	10,666	154	68.61
NON-WHOLE PEELED								
ITALY	ECU	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
85/86	102.40	40.03	30.02	72.38	1,482	107,263	1,805	59.43
86/87	94.72	38.92	29.19	65.53	1,554	101,834	1,396	72.95
87/88	89.11	37.00	27.75	61.36	1,629	99,955	1,315	76.01
88/89	89.11	54.05	40.54	48.57	1,629	79,125	1,373	57.62
89/90	89.11	54.88	41.16	47.95	1,690	81,036	1,357	59.72
SPAIN	ECU	ECU	ECU	ECU	PTA/ECU	PESETA	PTA/\$	DOLLARS
86/87	69.35	24.71	18.53	50.82	145.77	7,408	136	54.59
87/88	69.22	24.61	18.46	50.76	145.77	7,400	121	61.15
88/89	73.20	28.24	21.18	52.02	154.00	8,011	123	65.13
89/90	77.18	28.86	21.65	55.54	154.00	8,552	115	74.36
PORTUGAL	ECU	ECU	ECU	ECU	ESC/ECU	ESCUDO	ESC/\$	DOLLARS
86/87	61.75	14.17	10.63	51.12	151.81	7,761	148	52.40
87/88	59.77	11.68	8.76	51.01	171.73	8,760	141	62.18
88/89	65.64	20.88	15.66	49.98	188.01	9,397	146	64.20
89/90	71.51	28.86	21.65	49.87	192.00	9,575	154	62.18

NOTES: Net to raw weight equivalent: paste 0.16, peeled 0.75.
Dollar exchange rates are three months average of January to March of each year.

EUROPEAN COMMUNITY: MINIMUM GROWER PRICE
AND PROCESSING SUBSIDIES¹ FOR CANNED TOMATO PRODUCTS
(European Currency Units per Metric Tons)

	1979/80	1980/81	1981/82	1982/83	1983/84	1984/85	1985/86	1986/87	1987/88	1988/89	1989/90
Tomato Paste - Greece											
MGP	-	-	60.95	70.56	78.11	83.05	86.10	87.07	89.11	89.11	89.11
Subsidy ²	-	-	233.37	361.66	332.40	308.70	238.80	259.81	297.27	326.98	317.22
Tomato Paste - Spain											
MGP ³	-	-	-	-	-	-	-	58.14	57.94	64.17	70.41
Subsidy	-	-	-	-	-	-	-	157.31	172.70	179.63	207.10
Tomato Paste - Portugal											
MGP	-	-	-	-	-	-	-	53.58	61.61	67.11	72.61
Subsidy	-	-	-	-	-	-	-	184.28	194.41	196.84	220.11
Tomato Paste - Other											
MGP	83.50	87.50	92.75	98.78	101.25	100.24	97.20	92.34	89.11	89.11	89.11
Subsidy ¹	415.43	403.26	438.04	494.89	510.87	389.80	270.00	282.58	297.27	326.98	317.22
Whole San Marzano-Spain											
MGP ³	-	-	-	-	-	-	-	79.39	87.86	99.72	111.57
Subsidy	-	-	-	-	-	-	-	39.17	35.66	52.58	66.33
Whole San Marzano - Other											
MGP	139.60	146.30	155.08	165.16	169.29	167.60	162.60	154.47	147.52	147.52	147.52
Subsidy	190.76	173.70	181.96	203.70	213.40	152.10	124.10	117.46	115.84	116.72	114.44
Whole Roma and Similar Spain											
MGP ³	-	-	-	-	-	-	-	74.13	78.53	85.52	92.51
Subsidy	-	-	-	-	-	-	-	41.19	32.62	43.44	50.92
Whole Roma and Similar Portugal											
MGP	-	-	-	-	-	-	-	61.75	68.57	77.55	86.54
Subsidy	-	-	-	-	-	-	-	23.61	18.48	32.12	42.44
Whole Roma and Similar - Other											
MGP	105.30	110.30	116.92	124.52	127.63	127.63	123.80	117.61	113.49	113.49	113.49
Subsidy	153.70	138.37	131.85	147.61	152.93	112.10	90.80	86.42	82.27	83.16	80.71

¹Net Weight Basis. Prior to 1984/85 the subsidy was granted on the gross weight. ²Subsidy converted to a net weight basis for seasons prior to 1984/85 by multiplying published gross weight by .926 for Greek tomato product and .92 for Italian tomato products.

August 1989

Horticultural & Tropical Products Division, FAS/USDA

EUROPEAN COMMUNITY: MINIMUM GROWER PRICES & PROCESSING SUBSIDIES FOR CANNED FRUIT
(STATED CURRENCY UNIT PER METRIC TON)

CROP YEAR	MINIMUM GROWER PRICE	PROCESSING SUBSIDY	NET COST OF FRUIT	GREEN RATE	LOCAL COST	GREEN RATE	NET COST OF FRUIT
CANNED PEACHES							
ITALY	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
86/87	312.84	146.25	166.59	1,554	258,881	1,396	185.44
87/88	287.81	143.63	144.18	1,629	234,869	1,315	178.61
88/89	287.81	143.70	144.11	1,629	234,755	1,373	170.98
89/90	287.81	113.54	174.27	1,690	294,516	1,357	217.03
GREECE	ECU	ECU	ECU	DRACH/ECU	DRACHMA	\$/DRACHMA	DOLLARS
86/87	297.14	94.82	202.32	117	23,605	135	174.60
87/88	287.81	143.63	144.18	128	18,455	138	133.73
88/89	287.81	143.70	144.11	149	21,443	148	144.89
89/90	287.81	113.54	174.27	179	31,264	154	203.01
SPAIN	ECU	ECU	ECU	PTA/ECU	PESETA	PESETA/\$	DOLLARS
86/87	267.25	105.50	161.75	146	23,583	136	173.78
87/88	252.86	112.42	140.44	154	21,658	121	178.99
88/89	259.80	118.70	141.10	154	21,759	123	176.91
89/90	266.84	94.81	172.03	154	26,493	115	230.37
CANNED PEARS							
ITALY	ECU	ECU	ECU	LIRE/ECU	LIRE	LIRE/\$	DOLLARS
86/87	316.73	185.20	131.53	1,554	204,398	1,396	146.42
87/88	302.15	185.31	116.84	1,629	190,332	1,315	144.74
88/89	302.15	193.00	109.15	1,629	177,805	1,373	129.50
89/90	302.15	157.98	144.17	1,690	243,647	1,357	179.55
SPAIN	ECU	ECU	ECU	PTA/ECU	PESETA	PESETA/\$	DOLLARS
86/87	170.97	35.49	135.48	146	19,752	136	145.56
87/88	186.29	66.31	119.98	154	18,502	121	152.91
88/89	209.40	97.40	112.00	154	17,272	123	140.42
89/90	232.63	86.58	146.05	154	22,492	115	195.58

NOTES: Dollar exchange rates are three months average of January to March of each year.

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 89

COMMODITY AND COUNTRY		QUANTITY					VALUE (000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRUIT											
FR. APPLES (JUL)	MT										
TAIWAN		10,058	1,747	70,556	45,524	73,641	4,133	825	28,681	23,021	29,994
CANADA		4,723	4,922	38,171	46,851	41,099	2,573	2,541	19,336	24,678	20,796
HONG KONG		2,343	2,738	34,540	25,883	40,083	1,034	1,388	15,878	12,596	18,537
EC 12		417	1,164	28,222	23,490	28,273	166	614	11,909	11,896	11,936
SAUDI ARABIA		39	0	17,381	10,093	17,381	18	0	6,415	4,710	6,415
UNITED KINGDOM		401	880	16,022	17,571	16,073	160	460	7,756	9,064	7,782
OTHER		4,196	3,203	87,509	87,024	92,734	2,149	1,804	38,913	44,417	41,385
Subtotal:-----		21,776	13,775	276,379	238,865	293,211	10,073	7,172	121,133	121,318	129,062
AVOCADOS (OCT)											
EC 12	MT	718	206	6,583	2,927	7,330	957	215	8,910	3,631	9,946
JAPAN		376	0	3,819	757	3,939	508	0	5,354	920	5,499
UNITED KINGDOM		451	184	2,335	716	3,357	818	211	3,721	896	5,314
CANADA		164	206	1,462	1,190	1,853	196	285	1,803	1,515	2,431
SWEDEN		137	203	928	986	1,408	213	320	1,234	1,520	2,036
OTHER		280	199	899	527	1,064	396	217	1,252	630	1,429
Subtotal:-----		1,588	808	10,837	5,434	13,333	2,388	1,057	15,249	7,120	18,964
FR. PEARS (JUL)											
CANADA	MT	1,452	2,326	18,167	26,124	18,997	721	1,135	8,737	12,881	9,154
TAIWAN		0	48	8,919	10,602	8,959	0	19	3,034	4,480	3,062
MEXICO		152	1,630	3,061	9,413	3,282	67	668	1,093	3,788	1,182
SAUDI ARABIA		0	0	2,677	1,934	2,677	0	0	1,213	946	1,213
UNITED ARAB EMIR		0	0	2,526	1,847	2,526	0	0	1,270	1,028	1,270
EC 12		0	315	2,284	2,904	2,284	0	124	824	1,326	824
OTHER		46	144	5,096	4,729	5,105	25	113	3,111	2,496	3,117
Subtotal:-----		1,650	4,463	42,730	57,554	43,830	813	2,059	19,283	26,945	19,822
GRAPES (JUN)											
CANADA	MT	4,529	5,731	64,862	73,786	64,862	4,571	5,245	56,308	63,116	56,308
TAIWAN		68	24	10,522	12,762	10,522	77	22	10,337	12,160	10,337
HONG KONG		0	0	9,183	18,055	9,183	0	0	10,972	17,569	10,972
EC 12		223	517	6,049	6,111	6,049	363	934	9,309	9,650	9,309
OTHER		198	270	20,973	27,475	20,973	264	380	25,115	29,678	25,115
Subtotal:-----		5,018	6,542	111,588	138,188	111,588	5,275	6,580	112,042	132,173	112,042
FR KIWI FRUIT (OCT)											
JAPAN	MT	42	0	3,819	522	3,834	97	0	7,049	954	7,079
CANADA		563	368	1,935	3,364	2,937	482	376	1,994	3,643	2,862
EC 12		0	0	2,312	679	2,312	0	0	4,194	1,009	4,195
NETHERLANDS		0	0	1,395	585	1,395	0	0	2,870	821	2,870
TAIWAN		0	29	1,407	687	1,407	0	53	914	2,496	914
OTHER		27	34	2,310	2,555	2,357	75	59	4,387	3,644	4,424
Subtotal:-----		632	432	11,063	8,527	12,127	653	488	18,538	11,746	19,474
FR STRAWBERRY (JAN)											
CANADA	MT	2,097	1,967	6,338	6,557	9,367	4,172	3,778	12,965	11,986	19,421
JAPAN		11	26	50	53	3,027	48	79	125	124	13,623
EC 12		65	27	198	141	787	138	46	423	242	1,704
OTHER		165	306	386	916	730	359	586	933	1,894	1,835
Subtotal:-----		2,342	2,325	6,982	7,666	13,911	4,717	4,488	14,445	14,246	36,584
FR CHERRIES (MAY)											
JAPAN	MT	4,484	3,194	4,484	3,194	14,383	12,790	14,765	12,790	14,765	40,319
CANADA		898	950	898	950	5,763	1,045	1,500	1,045	1,500	6,891
EC 12		564	412	564	412	2,748	1,049	1,023	1,049	1,023	5,383
UNITED KINGDOM		419	370	419	370	1,988	860	942	860	942	4,499
OTHER		607	401	607	401	2,945	1,079	868	1,079	868	5,705
Subtotal:-----		6,554	4,956	6,554	4,956	25,839	15,963	18,157	15,963	18,157	58,298
FR CANNED FRUIT INC TMPL (NOV)											
JAPAN	MT	23,519	23,523	67,221	67,538	115,387	15,467	15,121	43,334	45,927	74,346
CANADA		8,325	8,657	71,991	66,853	95,184	4,656	5,467	39,239	37,902	51,929
HONG KONG		8,676	11,645	46,624	61,417	78,137	4,275	5,890	23,329	30,142	39,603
OTHER		9,807	5,954	32,089	40,359	46,062	5,237	3,120	17,371	21,335	24,651
Subtotal:-----		50,326	49,779	217,925	236,167	334,770	29,635	29,598	123,272	135,307	190,528
FR GRPFR (SEP)											
JAPAN	MT	24,731	33,985	202,627	228,666	242,139	12,742	17,161	107,322	115,494	126,926
EC 12		14,947	13,319	136,627	131,397	140,035	6,630	5,180	60,577	57,889	61,867
FRANCE		6,410	6,885	60,920	59,094	61,642	2,967	2,802	27,946	24,571	28,158
CANADA		3,358	2,569	31,543	23,123	36,865	1,485	1,370	13,650	11,364	16,178
TAIWAN		14,454	10,105	25,814	30,503	31,903	5,947	5,199	10,915	14,875	13,887
NETHERLANDS		2,808	3,508	24,626	36,394	27,136	1,184	1,205	11,056	15,498	11,958
OTHER		2,761	3,161	9,200	17,266	11,035	1,266	1,573	4,448	8,663	5,566
Subtotal:-----		60,250	63,139	405,810	430,954	461,976	28,070	30,483	196,913	208,286	224,423
FR TANGERINES (NOV)											
CANADA	MT	439	301	8,422	7,047	9,228	159	168	4,332	4,213	4,728
HONG KONG		364	0	2,488	1,119	3,297	347	0	2,104	43	2,934
EC 12		0	1	1,788	8,976	1,837	0	4	902	4,443	930
NETHERLANDS		0	0	830	4,370	860	0	0	419	1,949	436
OTHER		132	8	478	1,547	486	76	14	335	761	342
Subtotal:-----		935	311	13,176	17,689	14,848	582	186	7,672	9,460	8,934
CANNED FRUIT											
CND PEACH&NECT (JUN)	MT										
JAPAN		1,542	640	9,899	9,013	9,899	1,377	500	8,907	9,119	8,907
TAIWAN		338	85	2,866	3,154	2,866	217	62	1,946	2,236	1,946
CANADA		92	285	2,313	1,755	2,313	82	236	1,962	1,577	1,962
OTHER		355	348	3,544	3,614	3,544	327	340	3,358	3,412	3,358
Subtotal:-----		2,327	1,358	18,622	17,536	18,622	2,003	1,138	16,173	16,344	16,173
CND PEARS (JUN)											
JAPAN	MT	11	0	206	221	206	16	0	204	276	204
CANADA		0	6	155	96	155	0	4	121	73	121
NORWAY		0	11	101	46	101	0	9	81	42	81
SAUDI ARABIA		2	16	78	71	78	2	17	76	69	76
SINGAPORE		0	6	51	62	51	0	6	53	87	53
OTHER		32	24	426	536	426	34	28	436	540	436
Subtotal:-----		45	62	1,018	1,031	1,018	52	64	971	1,087	971

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 89

COMMODITY AND COUNTRY		QUANTITY					VALUE (000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
CND PNEAPL(JAN)	MT										
CANADA		519	302	2,232	1,996	6,331	370	185	1,630	1,346	4,686
EC 12		164	223	1,335	1,452	4,161	161	218	1,019	1,301	3,612
NETHERLANDS		58	71	396	223	1,097	49	60	338	196	1,040
GERMANY, FEDERAL		106	137	319	1,002	943	112	142	326	922	983
BELGIUM-LUXEMBOU		0	15	544	15	775	0	16	288	16	518
UNITED KINGDOM		0	0	32	166	754	0	0	27	108	508
OTHER		88	109	721	884	2,002	94	120	764	888	2,074
Subtotal:-----		781	634	4,288	4,332	12,495	625	521	3,411	1,535	10,173
FRUIT MIXTURES(JUN)	MT										
CANADA		377	193	6,591	4,758	6,591	346	194	5,535	4,659	5,535
JAPAN		823	518	2,285	1,201	5,285	811	643	5,223	8,047	5,223
HONG KONG		100	150	3,418	1,433	3,418	114	153	3,634	1,515	3,634
SINGAPORE		161	34	1,784	1,403	1,784	160	35	1,872	1,411	1,872
PHILIPPINES		45	112	1,470	1,597	1,470	42	102	1,370	1,435	1,370
OTHER		495	350	5,984	6,582	5,984	565	404	6,496	7,024	6,496
Subtotal:-----		2,000	1,358	24,531	22,973	24,531	2,031	1,330	24,130	24,091	24,130
DRIED FRUIT											
DRD RAISINS(AUG)	MT										
EC 12		3,374	3,577	37,025	35,757	43,896	4,810	4,968	53,898	52,125	63,803
JAPAN		1,165	1,591	20,101	20,002	24,305	1,642	2,436	26,935	30,362	33,047
UNITED KINGDOM		1,280	1,514	16,343	17,253	20,237	1,751	2,136	22,201	24,157	27,508
GERMANY, FEDERAL		1,051	1,023	8,713	7,482	9,909	1,500	1,412	13,947	11,107	15,836
DENMARK		569	399	5,807	6,843	6,843	830	533	8,275	7,576	9,799
OTHER		1,654	1,787	25,242	27,407	29,245	3,118	3,153	43,977	49,201	51,819
Subtotal:-----		6,193	6,954	82,317	83,166	97,446	6,571	10,557	124,109	131,681	148,670
DRD PRUNES(AUG)	MT										
EC 12		1,912	2,135	25,317	25,868	28,362	3,440	3,537	42,406	41,784	47,515
JAPAN		926	778	8,728	8,364	9,925	1,335	1,252	12,586	11,779	14,345
GERMANY, FEDERAL		904	638	8,322	6,832	9,652	1,736	1,200	15,108	12,083	17,527
ITALY		425	521	7,720	8,004	8,288	747	934	13,119	12,438	14,042
SWEDEN		212	167	2,923	1,988	3,485	339	348	4,978	3,931	6,123
UNITED KINGDOM		195	172	2,636	2,362	3,267	307	309	4,037	3,794	4,993
OTHER		1,055	988	15,233	14,395	17,256	1,663	1,579	24,048	22,958	27,223
Subtotal:-----		4,104	4,061	52,201	50,614	59,027	6,777	6,717	84,018	80,452	95,206
FRUIT JUICES(SSE)											
ORANGE JU CNC (DEC)	KL										
CANADA		6,231	5,398	40,016	28,376	78,872	3,651	2,818	22,518	15,116	45,111
EC 12		7,629	4,535	32,144	16,329	58,602	2,438	2,021	11,182	7,461	20,969
NETHERLANDS		4,804	1,353	15,305	5,746	21,575	1,343	579	4,684	2,928	7,358
JAPAN		1,971	4,474	7,366	12,549	15,387	916	2,117	3,584	6,880	7,471
GERMANY, FEDERAL		878	648	5,183	4,467	14,762	406	282	1,558	1,558	5,173
UNITED KINGDOM		1,785	856	6,892	2,281	13,328	586	416	2,390	1,212	5,034
OTHER		6,560	14,079	30,686	44,512	72,049	3,187	4,406	14,424	21,313	34,037
Subtotal:-----		22,390	28,414	110,212	101,761	224,910	10,193	13,361	51,708	50,770	117,519
ORNG JU NTCNC(DEC)	KL										
EC 12		1,601	2,139	5,746	7,482	10,760	976	2,019	3,332	6,115	6,318
FRANCE		1,261	2,121	5,186	7,052	9,489	900	2,015	3,207	5,980	5,999
JAPAN		802	3,861	2,524	6,726	4,955	427	1,191	1,383	2,280	2,634
HONG KONG		242	125	1,688	397	2,511	55	27	401	122	673
LEEWARD-WINDWARD		32	160	530	773	1,613	34	35	137	213	332
KOREA, REPUBLIC		177	29	613	319	508	24	6	134	70	322
OTHER		674	58	4,152	4,392	7,856	239	257	1,350	1,660	2,667
Subtotal:-----		3,528	6,772	15,253	20,090	29,203	1,760	3,535	6,798	10,459	13,155
GRPFRT JU CNC (DEC)	KL										
JAPAN		7,094	3,114	20,562	14,625	39,590	3,991	1,931	10,673	9,747	20,144
EC 12		4,419	6,118	3,748	3,748	10,133	1,492	459	3,542	1,997	5,051
CANADA		555	1,515	4,830	1,810	11,448	300	593	2,943	2,484	5,747
GERMANY, FEDERAL		2,059	0	4,034	1,517	6,448	534	0	1,383	467	3,487
ISRAEL		1,463	151	1,837	1,171	5,952	656	99	1,886	112	3,258
NETHERLANDS		1,312	416	4,107	1,396	5,708	438	281	1,558	985	3,411
OTHER		806	731	3,597	2,727	7,078	436	436	1,627	1,462	3,352
Subtotal:-----		14,337	5,859	41,471	26,081	80,201	6,774	3,517	19,672	15,802	37,552
FRESH VEGETABLES											
FR ASPARAGUS(OCT)	MT										
JAPAN		183	312	5,820	6,037	5,841	621	956	18,156	19,630	18,216
CANADA		2,539	2,106	4,222	4,409	4,638	4,591	4,572	7,974	9,338	8,850
EC 12		34	358	1,617	1,231	4,811	903	635	4,702	2,792	5,227
ITALY		125	104	422	840	334	334	137	2,576	1,026	2,617
UNITED KINGDOM		189	138	659	493	835	486	321	1,814	1,128	2,279
SWITZERLAND		101	258	717	1,226	733	220	407	1,698	2,537	1,735
OTHER		89	66	219	229	306	226	148	578	533	848
Subtotal:-----		3,257	3,101	12,595	13,131	13,329	6,562	6,718	33,101	31,830	34,871
FR ONIONS(OCT)	MT										
CANADA		1,934	2,115	30,736	28,415	41,616	763	747	8,462	7,530	11,272
JAPAN		7	17	19,849	27,591	34,900	3	19	4,917	7,274	8,898
TAIWAN		58	1	6,161	3,364	10,075	13	2	1,384	981	2,415
HONG KONG		0	0	3,369	2,759	5,971	0	0	881	873	1,629
OTHER		605	768	8,190	6,792	12,529	207	216	2,762	2,225	3,807
Subtotal:-----		3,604	3,601	68,315	68,921	105,092	985	1,014	18,406	18,883	28,021
CANNED VEGETABLES											
CND SWT CORN(AUG)	MT										
JAPAN		3,746	2,140	36,133	36,803	45,390	3,211	1,978	27,925	32,660	35,147
EC 12		4,664	286	25,717	21,935	33,705	4,559	213	19,000	16,472	24,885
GERMANY, FEDERAL		2,065	194	10,484	10,446	13,446	1,565	133	9,148	7,969	11,442
UNITED KINGDOM		1,246	79	6,380	6,812	8,101	935	64	4,745	4,876	6,791
TAIWAN		880	1,118	6,516	7,988	8,763	604	953	4,561	6,405	6,042
OTHER		2,207	1,318	17,025	16,147	21,379	1,626	957	12,072	11,983	15,340
Subtotal:-----		11,496	4,862	85,391	82,872	109,237	8,900	4,101	63,558	67,521	81,414
CND TOM PAS(JUL)	MT										
CANADA		422	110	6,528	6,502	7,057	358	81	5,193	5,439	5,664
HAITI		25	62	786	396	846	27	56	775	441	832
OTHER		127	149	1,670	2,685	1,752	131	148	1,771	2,770	1,873
Subtotal:-----		574	321	8,983	9,582	9,655	516	285	7,739	8,650	8,369

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 89

COMMODITY AND COUNTRY		QUANTITY					VALUE (000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
CND TOM SAUCE(JUL)	MT										
JAPAN		233	89	1,142	1,852	1,269	169	71	869	1,526	978
CANADA		24	574	935	2,764	1,016	16	336	598	1,663	648
FRENCH PACIFIC I		33	9	273	251	318	27	6	232	230	269
MEXICO		19	213	268	1,652	289	15	148	181	1,092	195
OTHER		76	1,287	761	8,490	847	55	1,182	674	8,453	727
Subtotal:-----		384	2,172	3,380	15,009	3,740	280	1,743	2,553	12,964	2,817
FRZN VEGETABLES											
FRZN SWT CORN(JUL)	MT										
JAPAN		3,314	2,805	29,480	31,855	32,237	2,566	2,248	22,849	26,093	25,065
EC 12		611	533	3,844	6,131	4,484	432	432	2,225	3,709	2,569
AUSTRALIA		249	499	3,821	4,967	4,201	129	274	2,256	2,989	2,482
UNITED KINGDOM		449	396	2,574	4,713	3,107	211	351	1,236	2,883	1,522
CANADA		244	193	2,917	1,311	3,066	140	93	1,600	709	1,679
OTHER		200	163	3,324	5,080	3,520	162	136	2,354	2,939	2,492
Subtotal:-----		4,618	4,192	43,387	49,343	47,508	3,306	3,182	31,286	36,440	34,286
FRZN F FRY(JUL)	MT										
JAPAN		9,054	8,227	81,644	97,454	88,805	5,919	5,937	53,581	68,446	58,138
HONG KONG		542	969	5,791	8,715	6,401	323	456	3,637	3,678	3,996
OTHER		1,273	2,514	11,932	20,373	13,057	925	1,355	8,607	13,375	9,434
Subtotal:-----		10,868	11,709	99,367	126,542	108,263	7,168	7,748	65,826	85,500	71,569
TREE NUTS											
ALMONDS UNSH(JUL)	MT										
INDIA		311	175	1,724	5,656	1,864	622	381	3,268	11,314	3,536
EC 12		20	99	1,126	3,173	1,776	66	311	2,589	6,129	2,682
JAPAN		89	310	721	2,044	1,776	251	905	1,914	5,844	2,076
CANADA		70	35	555	443	589	189	43	1,225	931	1,307
ISRAEL		0	0	399	69	399	0	0	829	156	829
OTHER		40	58	1,272	2,236	1,287	114	156	2,941	5,277	2,977
Subtotal:-----		529	677	5,797	13,621	6,091	1,242	1,797	12,767	29,652	13,408
ALMND SH/PREP(JUL)	MT										
EC 12		6,295	5,630	90,278	96,321	96,119	20,987	18,623	302,275	295,164	321,442
GERMANY, FEDERAL		2,922	2,054	48,127	48,194	50,673	9,584	6,794	156,115	146,495	164,192
JAPAN		2,090	1,808	17,725	20,406	19,588	6,878	5,341	65,257	65,207	71,497
FRANCE		1,261	1,051	13,437	11,645	14,113	4,210	3,345	46,826	36,215	49,070
UNION OF SOVIET		1,975	0	11,817	12,999	11,817	6,171	0	36,517	40,650	36,517
UNITED KINGDOM		666	9	9,312	12,480	10,356	2,474	3,125	34,490	39,261	38,275
OTHER		2,287	2,015	31,175	34,149	33,156	7,792	6,639	107,987	107,941	114,932
Subtotal:-----		12,646	9,454	150,995	163,876	160,679	41,828	30,602	512,036	508,961	544,388
WALNUTS SH(AUG)	MT										
EC 12		102	156	2,871	3,280	3,212	371	524	8,599	8,232	9,319
GERMANY, FEDERAL		0	0	1,096	1,092	1,248	0	0	3,137	1,742	3,365
CANADA		72	108	983	1,103	1,223	94	185	1,822	1,957	2,262
AUSTRALIA		114	93	799	910	874	342	262	2,392	3,124	2,646
JAPAN		65	188	685	2,212	787	210	463	2,218	5,001	2,609
ISRAEL		51	30	654	788	759	187	118	2,475	2,679	2,852
OTHER		64	80	1,269	2,066	1,411	135	238	3,893	5,158	4,320
Subtotal:-----		469	656	7,260	10,359	8,265	1,338	1,790	21,398	26,152	24,008
WALNUTS UNSH(AUG)	MT										
EC 12		75	54	41,410	39,374	41,483	114	76	74,932	61,452	75,109
SPAIN		22	49	13,870	12,849	13,870	36	69	24,482	19,956	24,482
GERMANY, FEDERAL		17	0	10,200	13,692	10,272	28	0	18,596	21,390	18,773
NETHERLANDS		0	0	9,317	2,566	9,317	0	0	17,703	4,291	17,703
ITALY		0	0	5,362	6,155	5,362	0	0	9,180	9,519	9,180
MEXICO		221	0	3,072	1,011	3,516	366	0	5,100	1,735	5,854
OTHER		140	234	6,306	5,449	6,550	350	394	12,935	9,931	13,559
Subtotal:-----		435	287	50,788	45,835	51,548	830	470	92,967	73,119	94,522
HOPS&PRODUCTS											
HOP PELTS(SEP)	MT										
BRAZIL		301	810	1,716	1,327	2,107	956	2,513	4,379	4,313	6,086
CANADA		8	224	190	2,003	245	62	740	1,879	7,580	2,276
JAPAN		0	46	207	121	207	0	624	931	1,058	931
OTHER		17	756	396	1,326	479	99	3,226	1,776	6,008	2,200
Subtotal:-----		327	1,837	2,511	4,777	3,039	1,118	7,102	8,966	18,959	11,494
HOP EXTRACT(SEP)	MT										
MEXICO		0	10	771	689	771	0	290	14,256	13,571	14,256
COLOMBIA		0	0	425	231	425	0	0	3,298	1,833	3,298
EC 12		35	102	294	610	364	819	341	4,053	5,957	4,938
NETHERLANDS		21	30	131	236	170	659	196	1,910	1,945	2,431
PHILIPPINES		0	24	110	92	161	0	321	2,250	1,622	3,442
BRAZIL		11	18	136	233	158	90	102	804	1,164	934
OTHER		43	123	599	905	780	914	1,490	8,107	8,822	10,266
Subtotal:-----		88	276	2,334	2,760	2,658	1,823	2,544	32,769	32,969	37,135
HOPS NSPF(SEP)	MT										
EC 12		2	22	742	579	749	7	155	2,325	2,540	2,376
CANADA		22	0	482	248	748	187	0	3,005	828	3,761
BRAZIL		63	0	350	52	626	272	0	1,181	187	1,916
GERMANY, FEDERAL		2	22	557	392	557	7	155	1,692	1,904	1,692
UNITED KINGDOM		0	0	121	162	121	0	0	344	532	344
OTHER		13	5	255	242	279	113	14	1,106	1,315	1,237
Subtotal:-----		100	27	1,828	1,121	2,403	578	169	7,616	4,871	9,291
WINE											
GRP WINE(JAN)	KL										
EC 12		2,073	1,841	6,756	6,818	18,285	2,405	2,347	9,182	9,454	27,064
CANADA		1,178	1,634	6,296	7,446	15,080	974	1,301	4,866	6,028	13,078
JAPAN		1,391	1,400	5,004	6,155	12,503	2,446	1,833	8,372	8,605	20,480
UNITED KINGDOM		1,447	1,195	3,989	3,319	11,872	1,517	1,392	5,400	4,631	17,044
SWEDEN		181	70	1,476	1,422	3,013	319	116	1,040	1,727	3,001
OTHER		864	1,183	4,021	5,829	10,503	1,021	1,679	6,296	8,223	16,032
Subtotal:-----		5,686	6,129	23,552	27,670	59,384	7,166	7,276	29,757	34,037	79,655

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
MAY 89

COMMODITY AND COUNTRY		QUANTITY					VALUE (000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR FRT & MLNS											
APPLES (JUL)	MT										
NEW ZEALAND		11,667	12,024	21,824	20,329	26,666	7,503	9,415	14,997	16,078	18,674
CHILE		15,052	10,781	36,861	26,478	38,450	5,616	3,310	14,644	8,233	15,228
CANADA		2,499	5,246	38,786	50,117	44,217	625	1,416	13,223	17,135	14,269
OTHER		551	2,070	6,512	9,519	11,186	198	673	2,700	4,017	4,100
Subtotal:-----		29,770	30,121	103,983	106,443	120,518	13,942	14,813	45,564	45,462	52,271
BANANA (JAN)	MT										
HONDURAS		66,127	60,418	265,108	232,567	607,685	19,792	18,219	79,331	75,048	181,712
ECUADOR		64,926	80,861	336,611	381,731	757,341	15,490	20,880	76,292	94,298	172,743
COSTA RICA		37,876	52,087	236,782	254,664	595,130	10,434	15,234	63,797	75,909	166,867
COLOMBIA		36,191	34,854	204,256	175,094	446,852	10,035	9,682	55,788	48,705	122,192
OTHER		38,149	42,166	212,945	169,517	466,904	11,366	11,957	60,742	47,290	133,895
Subtotal:-----		243,269	270,387	1,255,702	1,213,572	2,873,912	67,117	75,972	335,949	341,250	777,409
STRAWBRIS (JAN)	MT										
MEXICO		2,220	1,652	12,196	11,768	15,933	1,525	722	11,383	11,851	14,694
OTHER		24	0	415	1,228	1,943	24	0	595	1,436	3,669
Subtotal:-----		2,244	1,652	12,611	12,996	17,876	1,550	722	11,978	13,287	18,363
ORANGES (NOV)	MT										
EC 12		6	0	6,825	1,675	6,833	7	0	5,898	1,888	5,908
SPAIN		6	0	6,819	1,081	6,825	7	0	5,888	878	5,895
MEXICO		228	0	7,647	782	8,428	89	0	1,426	196	1,576
OTHER		1,462	1,208	6,037	3,097	7,254	347	538	1,898	1,162	2,272
Subtotal:-----		1,696	1,208	20,509	5,554	22,514	444	538	9,222	3,246	9,756
GRAPE (JUN)	MT										
CHILE		2,254	4,440	261,250	247,233	261,250	1,480	2,937	208,414	184,316	208,414
MEXICO		12,886	12,321	43,556	32,411	43,556	16,793	14,635	52,058	41,608	52,058
OTHER		0	0	4,730	16,250	4,730	2	0	1,283	3,147	1,283
Subtotal:-----		15,140	16,761	309,538	295,894	309,538	18,274	17,572	261,756	229,071	261,756
MANGO (JAN)	MT										
MEXICO		2,591	7,266	4,174	11,272	27,169	3,010	7,236	5,347	11,359	24,746
OTHER		2,198	2,429	4,156	6,607	7,478	1,196	1,451	2,327	3,985	4,131
Subtotal:-----		4,789	9,695	8,329	17,880	34,646	4,206	8,687	7,674	15,345	28,877
CANTLPE (MAY)	MT										
MEXICO		18,673	36,658	18,673	36,658	128,537	5,494	14,346	5,494	14,346	44,690
OTHER		3,548	9,293	3,548	9,293	68,496	895	2,249	895	2,249	18,203
Subtotal:-----		22,220	45,951	22,220	45,951	197,033	6,389	16,594	6,389	16,594	62,893
MELON, OT (MAY)	MT										
MEXICO		9,544	14,117	9,544	14,117	53,999	2,458	5,792	2,458	5,792	14,764
COSTA RICA		3,69	381	4,69	381	9,081	43	162	43	162	4,446
OTHER		3,361	3,965	3,361	3,965	34,259	1,116	1,162	1,116	1,162	8,881
Subtotal:-----		12,973	18,462	12,973	18,462	97,338	3,617	7,116	3,617	7,116	29,051
PEACH (JUL)	MT										
JAPAN		0	0	3,906	3,179	3,906	0	0	8,982	7,569	8,982
CHILE		1,651	1,497	17,083	20,288	17,083	673	474	7,707	6,658	7,707
OTHER		4,920	3,285	9,128	11,926	11,926	3,160	2,090	7,222	8,274	8,881
Subtotal:-----		6,571	4,782	30,118	35,393	32,981	3,833	2,565	23,911	22,500	25,569
PINAPLE (JAN)	MT										
COSTA RICA		3,060	4,682	17,339	24,490	42,617	1,547	2,461	8,125	13,032	21,372
HONDURAS		2,982	1,280	14,785	8,149	24,402	775	394	3,692	2,575	6,589
OTHER		1,264	2,832	6,073	9,505	14,719	177	600	808	2,261	2,355
Subtotal:-----		7,306	8,794	38,198	42,145	81,738	2,499	3,455	12,624	17,868	30,316
RASPBRY (JAN)	MT										
CANADA		0	0	0	0	10,845	0	0	0	0	15,166
CHILE		17	27	611	891	786	63	84	2,280	2,729	2,951
OTHER		0	0	20	11	57	3	0	151	55	271
Subtotal:-----		18	27	631	902	11,687	66	84	2,431	2,784	18,388
CANNED FRUIT											
CND MANDRN (JAN)	MT										
EC 12		2,273	0	10,666	0	25,495	2,021	0	9,611	0	22,566
SPAIN		2,273	0	10,666	0	25,441	2,021	0	9,611	0	22,517
KOREA, REPUBLIC		628	0	5,402	0	9,965	708	0	6,298	0	11,440
OTHER		1,356	0	5,513	0	11,726	1,187	0	5,610	0	11,289
Subtotal:-----		4,257	0	21,581	0	47,187	3,916	0	21,518	0	45,296
CND BLK OLV (NOV)	MT										
EC 12		499	43	3,072	496	5,032	488	75	3,437	805	5,661
GREECE		150	33	1,516	298	2,455	233	45	2,256	465	3,630
SPAIN		349	1	1,498	155	2,448	256	3	1,119	239	1,842
OTHER		0	2	38	13	103	0	5	52	27	102
Subtotal:-----		499	46	3,110	509	5,134	488	80	3,489	832	5,763
CND GRN OLV (NOV)	MT										
EC 12		913	0	7,864	1,770	10,895	1,070	0	9,709	2,496	14,125
SPAIN		831	0	6,871	1,636	9,485	961	0	8,220	2,250	11,955
OTHER		16	0	1,028	370	1,629	14	0	494	135	1,262
Subtotal:-----		930	0	8,892	2,140	12,524	1,084	0	10,203	2,632	15,387
CND PEACH (JUN)	MT										
EC 12		715	1,010	15,964	32,466	15,964	439	620	10,495	21,091	10,495
GREECE		372	821	12,469	26,610	12,469	222	491	8,191	16,992	8,191
CHILE		2,520	2,139	5,663	9,413	5,663	1,716	1,509	3,834	6,540	3,834
OTHER		210	863	3,757	3,180	3,757	155	487	2,115	1,562	2,115
Subtotal:-----		3,445	4,012	25,384	45,060	25,384	2,311	2,616	16,443	29,193	16,443
CND PINAPLE (JAN)	MT										
THAILAND		10,648	13,733	59,069	62,749	128,976	6,130	7,771	35,370	36,086	75,492
PHILIPPINES		6,862	10,563	35,287	45,179	93,472	4,377	6,405	24,277	27,196	60,025
OTHER		2,346	3,774	11,673	18,454	25,998	1,925	1,921	8,880	11,299	17,284
Subtotal:-----		19,856	28,069	106,030	126,382	248,446	12,432	16,097	68,526	74,581	152,800
DRIED FRUIT											
DRD APRCT (JUL)	MT										
TURKEY		50	210	2,937	5,125	3,008	120	486	7,281	10,865	7,480
OTHER		126	62	639	1,807	749	402	140	2,190	4,261	2,569
Subtotal:-----		175	271	3,575	6,932	3,756	522	625	9,471	15,126	10,049
DATES (SEP)	MT										
PAKISTAN		259	989	1,778	5,304	2,180	291	685	2,038	4,530	2,297
CHINA (MAINLAND)		323	14	1,022	1,150	1,469	313	13	1,144	1,187	1,621
IRAN		52	0	976	0	976	59	0	1,350	0	1,350
OTHER		32	161	714	1,189	866	54	190	1,066	1,426	1,160
Subtotal:-----		665	1,163	4,490	7,644	5,491	717	889	5,598	7,143	6,428

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MARKETING YEAR BEGINNING AS INDICATED
MAY 89

COMMODITY AND COUNTRY		QUANTITY					VALUE (000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
DRD FIG(SEP)	MT										
EC 12		0	0	2,078	2,257	2,078	0	0	3,108	3,691	3,108
ESTATE		0	0	1,940	2,114	1,940	0	0	2,861	3,444	2,861
TURKEY		0	8	392	385	393	0	11	615	641	617
OTHER		0	0	96	385	96	0	0	118	500	119
Subtotal:-----		0	8	2,566	3,027	2,567	0	11	3,841	4,833	3,844
DRD RAISIN(AUG)	MT										
MEXICO		110	294	7,170	4,790	7,251	72	320	6,447	4,389	6,497
OTHER		61	375	480	3,730	802	68	344	4,489	3,484	824
Subtotal:-----		171	669	7,649	8,521	8,053	140	664	6,936	7,873	7,321
FRUIT JUICE(SSE)											
APPLE JUIC(JUL)	KL										
EC 12		12,657	33,462	202,241	389,401	218,813	3,618	7,104	48,940	87,665	53,231
ARGENTINA		24,913	12,902	186,755	170,572	207,545	5,735	2,573	35,879	33,333	41,021
GERMANY, FEDERAL		5,381	17,988	92,076	238,371	100,912	1,711	3,870	23,968	52,242	26,419
OTHER		16,528	37,136	202,202	293,605	223,770	4,615	7,502	45,517	61,758	51,380
Subtotal:-----		54,098	83,500	595,198	853,578	650,128	13,968	17,178	131,336	182,756	145,631
FCOJ(DEC)	KL										
BRAZIL		50,626	81,502	634,811	500,364	1,341,527	17,503	25,439	199,843	167,378	459,167
OTHER		38,856	41,378	132,346	111,897	216,684	13,914	14,613	45,124	37,237	75,543
Subtotal:-----		89,482	122,880	767,157	612,260	1,558,211	31,417	40,051	244,968	204,614	534,710
GRAPE JU(JAN)	KL										
ARGENTINA		1,489	1,786	5,829	18,026	28,448	258	348	1,137	3,695	5,661
BRAZIL		747	335	3,500	4,237	10,224	176	132	894	1,323	2,631
OTHER		309	235	1,960	1,333	4,405	161	132	1,050	617	2,240
Subtotal:-----		2,545	2,356	11,289	23,595	43,077	595	615	3,082	5,637	10,532
PNEAPL JUNC(JAN)	KL										
PHILIPPINES		8,947	11,089	46,327	43,466	91,123	1,633	2,012	8,295	7,789	16,090
THAILAND		11,002	14,993	42,707	44,943	83,248	1,792	2,374	7,251	7,705	13,765
OTHER		3,203	359	14,403	5,066	23,155	552	65	2,742	941	4,470
Subtotal:-----		23,153	26,442	103,437	93,476	197,525	3,978	4,451	18,287	16,434	34,325
PNEAPL JUNC(JAN)	KL										
PHILIPPINES		1,858	2,292	11,246	9,666	25,225	546	674	3,314	2,842	7,426
JAPAN		1,200	284	3,228	1,650	3,228	695	166	1,947	794	1,947
OTHER		37	78	614	2,576	1,288	15	45	174	851	523
Subtotal:-----		3,096	2,653	15,088	13,892	29,741	1,257	885	5,435	4,487	9,896
FRUITS FRUIT											
F2N STRBRY(DEC)	MT										
MEXICO		4,294	3,722	15,564	14,441	24,755	2,324	2,408	8,957	8,855	14,077
OTHER		592	468	2,834	2,058	4,531	385	385	1,921	1,524	3,246
Subtotal:-----		4,886	4,190	18,398	16,500	29,286	2,709	2,792	10,878	10,379	17,323
FRESH VEGETABLES											
FR BEANS(OCT)	MT										
MEXICO		358	0	10,946	1,208	11,170	279	0	8,929	1,235	9,132
OTHER		77	0	768	1,026	1,959	78	0	710	811	1,452
Subtotal:-----		335	0	11,715	2,234	13,129	357	0	9,639	2,046	10,584
FR CARROT(OCT)	MT										
CANADA		86	92	35,497	25,400	46,207	21	41	6,253	5,586	9,613
OTHER		1,510	4,013	10,139	16,946	12,740	429	899	2,597	4,269	3,561
Subtotal:-----		1,595	4,105	45,637	42,346	58,947	450	940	8,850	9,855	13,174
FR CABBAGE(OCT)	MT										
CANADA		134	376	8,634	9,256	14,683	84	121	1,782	1,777	3,254
OTHER		16	418	349	1,354	402	5	110	1,09	319	145
Subtotal:-----		149	794	8,983	10,610	15,085	89	232	1,891	2,096	3,399
FR CELERY(OCT)	MT										
MEXICO		364	2,447	7,399	12,545	7,399	71	871	2,038	3,359	2,038
CANADA		0	0	973	1,087	5,972	0	0	243	322	2,008
OTHER		32	66	1,546	924	2,002	6	13	310	188	403
Subtotal:-----		396	2,512	9,917	14,555	15,373	76	884	2,591	3,869	4,449
FR CUCMBR(OCT)	MT										
MEXICO		2,378	3,751	200,201	176,283	204,019	891	1,619	43,392	72,206	44,773
OTHER		625	533	8,085	8,699	9,884	477	478	2,722	3,105	4,223
Subtotal:-----		3,003	4,284	208,287	184,982	213,903	1,368	2,098	46,114	75,311	48,996
FR CAULFLWR(OCT)	MT										
MEXICO		7	323	4,927	4,772	4,928	1	55	1,129	1,024	1,130
CANADA		18	0	550	240	1,621	7	0	212	72	652
OTHER		20	0	182	132	486	14	0	110	95	269
Subtotal:-----		45	323	5,658	5,144	7,034	23	55	1,451	1,191	2,052
FR GARLIC(OCT)	MT										
MEXICO		3,206	1,906	6,768	3,818	12,338	1,779	1,303	3,512	2,490	6,931
ARGENTINA		148	0	3,281	2,716	3,301	82	0	2,121	2,751	2,130
OTHER		2	50	1,158	1,044	1,941	2	103	1,109	1,512	2,168
Subtotal:-----		3,356	1,956	11,207	7,578	17,580	1,863	1,407	6,742	6,753	11,229
FR ONION(OCT)	MT										
MEXICO		10,850	13,620	150,366	123,268	162,888	4,978	5,888	60,440	50,366	69,625
OTHER		1,230	1,636	23,762	11,962	26,621	581	589	8,353	3,911	9,937
Subtotal:-----		12,080	15,257	174,128	135,230	189,508	5,558	6,477	68,793	54,277	79,562
FR PEPPERS(OCT)	MT										
MEXICO		6,045	6,703	102,708	106,527	117,968	4,612	7,272	45,825	70,853	52,717
EC 12		802	1,460	2,533	2,946	5,296	3,482	5,648	8,982	9,818	16,110
NETHERLANDS		784	1,434	2,321	2,865	4,974	3,411	5,575	8,495	9,646	15,367
OTHER		421	249	3,902	1,593	5,565	478	715	2,705	1,884	4,207
Subtotal:-----		7,269	8,412	109,143	111,065	128,828	8,571	13,635	57,513	82,555	73,034
FR SEED POT(OCT)	MT										
CANADA		1,767	5,238	41,791	69,561	42,223	207	969	5,244	12,765	5,297
OTHER		4	52	28	135	28	2	8	7	30	7
Subtotal:-----		1,771	5,289	41,819	69,696	42,251	209	977	5,251	12,795	5,304
FR TBL POT(OCT)	MT										
CANADA		16,608	17,704	140,797	171,177	175,095	1,964	4,294	17,098	39,663	21,582
OTHER		105	162	245	271	357	9	31	51	56	77
Subtotal:-----		16,713	17,866	141,042	171,448	175,451	1,974	4,325	17,149	39,720	21,659
FR TOMATO(OCT)	MT										
MEXICO		23,707	28,717	281,035	280,968	368,268	12,992	25,246	124,898	177,656	158,250
OTHER		589	1,299	5,417	4,379	7,819	897	1,995	3,471	4,091	6,198
Subtotal:-----		24,296	30,015	286,451	285,347	376,087	13,889	27,241	128,368	181,747	164,448

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COMMODITY AND COUNTRY		QUANTITY					VALUE (000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR ASPARG(OCT)	MT										
MEXICO		11	41	9,491	9,014	12,408	5	23	12,721	10,985	15,374
OTHER		13	0	2,100	2,355	3,313	11	1	3,793	3,717	4,106
Subtotal:-----		24	41	11,591	11,368	14,721	16	24	16,514	14,702	19,480
CANNED VEGETABLES											
CND TOM PST(JUL)	MT										
MEXICO		5,065	5,989	14,654	13,430	19,883	3,326	4,979	8,834	9,871	12,034
EC 12		2,430	925	11,146	10,394	11,293	345	986	7,874	11,260	7,993
OTHER		1,630	13,887	13,530	59,003	14,471	968	14,375	7,491	52,620	8,109
Subtotal:-----		7,125	20,801	39,330	82,827	45,646	4,638	20,340	24,199	73,751	28,136
CND TOM SAUCE(JUL)	MT										
EC 12		189	0	3,380	1,508	3,522	121	0	1,816	1,076	1,908
ITALY		76	0	2,245	621	2,372	42	0	1,294	379	1,379
ISRAEL		1	0	2,174	614	2,258	1	0	914	347	944
OTHER		41	235	601	610	656	26	93	347	281	377
Subtotal:-----		232	235	6,154	2,732	6,437	148	93	3,077	1,703	3,229
CND TOMATO(JUL)	MT										
EC 12		2,517	392	58,396	44,800	62,191	1,697	278	31,506	27,076	33,839
ITALY		2,064	153	38,549	29,876	41,566	1,429	101	21,990	18,738	23,905
SPAIN		420	239	19,615	14,656	20,346	245	177	9,392	8,188	9,783
OTHER		1,203	6,841	15,192	22,983	16,428	558	4,055	6,920	13,354	7,541
Subtotal:-----		3,720	7,233	73,587	67,784	78,619	2,255	4,333	38,426	40,430	41,380
CND MSHROOM(JUL)	MT										
CHINA (MAINLAND)		2,753	3,280	23,324	27,837	26,076	5,678	7,365	41,239	62,520	47,166
TAIWAN		1,265	1,251	16,566	7,523	17,765	3,608	3,803	42,920	21,077	46,261
HONG KONG		1,573	465	8,065	4,900	9,359	3,659	1,170	16,921	12,215	20,050
OTHER		1,100	1,048	7,238	7,565	8,313	2,752	2,575	16,858	19,029	19,425
Subtotal:-----		6,691	6,044	55,192	47,825	61,513	15,697	14,913	117,938	114,842	132,902
FROZEN VEGETABLES											
FZN BROCLI(SEP)	MT										
MEXICO		6,866	0	51,673	17,910	69,547	3,674	0	28,043	10,710	38,769
GUATEMALA		339	0	9,827	4,097	11,917	213	0	6,778	3,068	8,183
OTHER		34	0	1,108	541	1,205	27	0	798	426	886
Subtotal:-----		7,239	0	62,607	22,548	82,669	3,914	0	35,618	14,204	47,839
FZN CAULFLR(SEP)	MT										
MEXICO		97	0	24,277	10,227	26,291	64	0	13,751	6,637	15,050
OTHER		92	0	926	346	1,100	52	0	583	370	696
Subtotal:-----		189	0	25,204	10,773	27,391	116	0	14,334	7,007	15,745
FZN POTATO(SEP)	MT										
CANADA		4,095	4,386	36,798	34,787	48,134	1,903	2,243	17,168	17,402	22,478
OTHER		0	115	464	351	491	0	66	294	216	324
Subtotal:-----		4,095	4,500	37,262	35,139	48,625	1,903	2,310	17,462	17,618	22,803
TREE NUTS											
PISTACHIO NSH(SEP)	MT										
TURKEY		127	34	768	143	812	446	156	2,803	604	2,999
HONG KONG		0	0	325	0	325	0	0	909	0	909
OTHER		20	17	204	140	308	43	51	451	374	710
Subtotal:-----		147	51	1,297	284	1,444	489	207	4,163	978	4,618
CASHEW NUT(AUG)	MT										
INDIA		477	942	14,221	12,999	15,547	2,802	5,030	96,738	71,750	104,432
BRAZIL		1,558	1,287	14,257	17,332	17,332	8,146	5,022	75,184	74,256	90,603
OTHER		2,593	2,940	4,126	7,112	5,163	2,432	2,531	20,101	29,496	24,389
Subtotal:-----		2,593	2,940	32,603	37,443	38,042	13,379	12,582	192,022	175,502	219,424
FILBERTS(AUG)	MT										
TURKEY		391	300	1,263	3,024	1,446	1,449	795	4,975	8,723	5,689
EC 12		19	67	281	556	306	43	181	1,160	1,669	1,257
OTHER		18	0	46	178	56	75	0	204	532	246
Subtotal:-----		429	367	1,589	3,758	1,808	1,567	976	6,339	10,924	7,192
PECANS NSH(SEP)	MT										
MEXICO		0	0	9,019	1,591	9,122	0	0	11,483	2,059	11,629
OTHER		0	0	4	0	4	0	0	2	0	2
Subtotal:-----		0	0	9,023	1,591	9,126	0	0	11,484	2,059	11,631
WINES											
CHMP&SPRK WN(JAN)	KL										
EC 12		3,237	3,258	14,169	12,276	48,540	19,607	19,721	85,683	72,276	294,098
FRANCE		968	1,025	4,022	3,807	14,753	12,437	12,422	54,641	43,805	184,483
ITALY		1,090	1,183	5,226	4,627	18,298	3,818	4,238	17,422	16,595	63,840
OTHER		12	15	354	129	758	69	46	534	403	2,119
Subtotal:-----		3,249	3,273	14,523	12,405	49,299	19,676	19,767	86,216	72,679	296,217
FT&VERM WN(JAN)	KL										
EC 12		1,369	1,311	6,627	5,312	16,308	4,638	3,832	22,671	16,303	54,655
SPAIN		332	296	2,076	1,469	5,098	1,437	994	8,036	5,620	20,594
ITALY		819	858	3,460	2,975	8,592	1,682	1,800	6,984	6,214	17,476
PORTUGAL		180	100	718	386	1,402	1,419	847	6,723	3,057	12,654
OTHER		-162	-97	-648	-319	-1,251	-1,366	-832	-6,480	-2,699	-12,047
Subtotal:-----		1,387	1,314	6,697	5,379	16,459	4,691	3,848	22,914	16,661	55,262
OTH GP WINE(JAN)	KL										
EC 12		17,521	17,591	81,366	74,188	207,179	49,319	51,553	221,481	206,410	542,812
FRANCE		5,718	6,307	25,999	25,590	67,526	27,518	28,574	118,959	113,719	280,000
ITALY		8,218	7,834	39,243	34,912	98,850	14,530	14,775	67,051	62,047	174,358
OTHER		1,533	1,812	7,464	8,239	18,847	3,251	3,483	14,373	15,493	35,706
Subtotal:-----		19,053	19,403	88,831	82,426	226,026	52,570	55,036	235,854	221,903	578,517
OTH WN PROD(JAN)	KL										
EC 12		647	430	4,284	1,223	9,849	740	545	5,258	1,599	12,496
ITALY		400	285	3,257	716	6,570	485	323	4,107	832	8,564
JAPAN		103	79	535	339	1,195	231	199	1,274	790	2,880
SPAIN		214	79	927	365	2,725	205	89	894	395	2,655
OTHER		123	0	347	103	785	122	0	406	179	934
Subtotal:-----		873	509	5,167	1,664	11,829	1,093	744	6,938	2,567	16,309
CUT FLOWERS											
ROSES(JAN)	NONE										
COLOMBIA		0	0	0	0	0	4,154	6,989	23,443	26,920	49,211
OTHER		0	0	0	0	0	1,676	2,527	7,394	10,262	13,545
Subtotal:-----		0	0	0	0	0	5,830	9,516	30,837	37,182	62,755
CARNATIONS(JAN)	NONE										
COLOMBIA		0	0	0	0	0	4,507	9,300	28,688	33,682	60,287
OTHER		0	0	0	0	0	401	551	2,951	2,445	4,660
Subtotal:-----		0	0	0	0	0	4,908	9,851	31,639	36,127	64,948

MONTHLY EXCHANGE RATES FOR SELECTED FOREIGN CURRENCIES
July 27, 1989

(Foreign Currency Units Per U.S. Dollar)

:-----:				
:	7/27/89	6/27/89	7/88	7/87 :
: Currencies	Current	Month Ago	Year Ago	Two Year :
:	Rate	Rate	Avg.	Ago Avg. :
:-----:				
:				:
: Canadian Dollar	1.1825	1.1945	1.2075	1.3258 :
:				:
: ECU 1/	0.8992	0.9447	0.8427	0.8895 :
: British Pound	0.6029	0.6389	0.5862	0.6213 :
: French Franc	6.3460	6.6460	6.2219	6.1510 :
: West German Mark	1.8750	1.9576	1.8459	1.8477 :
:				:
: Japanese Yen	139.4500	141.9000	133.0400	150.6400 :
: South Korean Won	659.7100	658.7200	726.2750	808.6700 :
: New Taiwan Dollar	25.6500	25.7500	28.6120	31.0150 :
: Singapore Dollar	1.9555	1.9545	2.0443	2.1170 :
: Hong Kong Dollar	7.8050	7.7940	7.8117	7.8079 :
:				:
:-----:				

1/ European Currency Unit. A weighted basket of the currencies of the 12 EC member states.

Exchange rates are spot as of 3 p.m. Eastern Time, July 27, 1989
Source: FAS/TEID Exchange Rate Database and Wall Street Journal.

Note: The fewer foreign currency units required to purchase one U.S. dollar, the more competitive U.S. export products are in foreign markets.

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